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FIVE-YEAR SENTENCE REDUCED TO THREE AFTER ROAD TRAGEDY

# Twin death teen driver's jail term cut on appeal

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### **ANYONE SEEN ROCCO?**



A Facebook group set up after a 10-week-old Staffordshire bull terrier puppy was taken during a burglary in Strood has attracted more than 800 members. FULL STORY ON PAGE THREE

By **SIMON ROBINSON** 

simon.robinson@kosmedia.co.uk

A SPEEDING teenage driver who caused the death of two women has had his five-year jail sentence almost halved on appeal.

Jamie Smith, 19, was jailed last year after pleading guilty to two counts of causing death by careless driving.

The youngster admitted hitting 84-year-old Elsie Blades and her 60-year-old daughter Marilyn Herlihy in Station Road, Strood, on Sunday, July 26.

Elsie died at the scene. Marilyn was airlifted to hospital but later died of her injuries. Smith, of Alamein Avenue, Chatham, was sentenced to five years youth custody in June, 2010.

### Collision

But judges at the Criminal Appeal Court in London have cut that sentence to just three years.

The three judges ruled that the fatal collision was caused by misjudgement rather than reckless driving.

This was in spite of the fact that Smith was driving his Seat Ibiza at 50mph – 20mph over the speed limit – when he struck the two women.

Speaking after the double death, a police spokesman said the family were extremely close.

"They fondly remember their gran's love of knitting, and Elsie's son, David, described how, as a child, he often sported one of his mum's knitted jumpers.

CONTINUED ON PAGE 2





Beginning the evening with a complimentary arrival drink followed by a delicious three course



### Zandra is our homecoming fashion queen



IN THE PINK: UCA Medway chancellor Zandra Rhodes

FASHION designer Zandra Rhodes will return to the University for the Creative Arts to give a speech to youngsters hoping to follow in her footsteps.

Chatham-born Rhodes took her formative steps in the industry at the Rochester college, formerly Medway College of Design, in the late 1950s and graduated in 1961.

The eccentric designer went on to dress some of the world's most famous people, including Princess Diana, Jackie Onassis, Freddie Mercury, Lauren Bacall, Sarah Jessica-Parker, Kylie Minogue and

Her achievements were recognised by UCA in May, last year, when Rhodes was installed as its first ever chancellor - a special moment for the designer whose mother also taught at the institution.

Rhodes said: "I'm looking forward to coming back to Medway for the lecture - it'll be a bit of a homecoming

### By **SIMON ROBINSON**

simon.robinson@kosmedia.co.uk

for me. It's always special to go back to your old school or college, but can you imagine how I will feel going back as chancellor of the university?

"My years at Medway were formative and shaped me into what I am today. The caring, dedicated staff guided and nurtured me and I learned the basics that have carried me through the rest of my life and career."

The fashion queen recently gave a similar talk at UCA Epsom where a packed lecture theatre heard about her 50 years in fashion and enjoyed hearing stories about the icons she has worked with – and those she has not.

On the Olsen Twins, she quipped: "Those girls are always wearing my old clothes and I don't know where they get them from."

The lecture at UCA Rochester takes place on Thursday, March 17.

The event is free and open to the public. To book a place, email: events@ucreative.ac.uk or call 01252



### Twin death teen driver

CONTINUED FROM FRONT PAGE

"David explained how his mum was always there for the family and was happy in her role as a dedicated wife and mother.

"She was supportive and caring and would always wave the family off from the doorstep after a visit."

The family also issued a tribute

to Marilyn.
It read: "Marilyn was a loving wife and devoted mother and her children describe her as selfless and always keen to put everyone before herself. Marilyn was young at heart and loved life. She enjoyed being with other people and had lots of friends who will remember her fondly. The family will miss both women immensely and have described the impact their deaths have had as huge.

### Steam power

TRACTION engines, motorbikes and classic cars will power into Chatham Historic Dockyard for this Easter's Medway Festival of Steam and Transport.

The annual weekender celebrates historic transport in all its forms. A festival official said: "Visitors will be treated to lineups of fire engines, kit cars, military vehicles, traction engines, steam trains, fairground organs, and motorcycles and cars from the earliest days of motoring."

Attractions include a steam parade, shire horse wagon rides, stuntman Lloyd Bass, and a robot exhibition. The festival takes place on the Easter weekend, Sunday and Monday, April 24-25. Click on www.thedockyard.co.uk for more

### **Big-hearted Friends thanked**

worth nearly £85,000 has been presented to Medway Maritime Hospital in Gillingham.

The hi-tech equipment, which includes a 24-hour tape analyser; an ECG (electrocardiogram) machine, a heart echocardiogram and a portable heart echo machine, were donated to the hospital by the Medway League of Friends.

Glenda Lambert, principal cardiac physiologist at Medway NHS Foundation Trust, said the devices were crucial in the diagnosis and monitoring of heart conditions.

"Being given these pieces of equipment will make a big difference to us and our patients," she said.

'We're so grateful to the League of Friends for these generous gifts, and for helping us to bring the latest medical technology to our patients."



ALL HEART: John Spence presents the equipment to Glenda Lambert, watched by supporters from the League of Friends and the hospital

Medway League of Friends was formed more than 40 years ago with the aim of providing little extras for patients and staff that the NHS

could not always provide. Over time, those 'little extras' have turned into vital pieces of medical equipment that help to speed patients' recovery and get them back to their homes and their loved ones, as well as making their stay in hospital more comfortable.

# Huge drugs haul has dealers on the run

**By SIMON ROBINSON** 

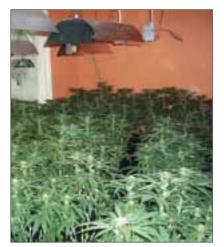
simon.robinson@kosmedia.co.uk

DRUGS officers seized more than £1 million worth of heroin, cocaine and cannabis in Medway last year.

The huge haul of illegal drugs included 2,800 cannabis plants, more than 1,000 wraps of crack cocaine and almost 900 wraps of heroin.

Police estimate the overall street value was £1,057,000.

The biggest seizures included a raid on a cannabis factory in November in which 887 cannabis plants, worth an estimated £319,000,



### FACT FILE

### 2010 drugs haul

- November 887 cannabis plants, worth more than £319,000
- May 181 wraps of crack cocaine were discovered, estimated value £3,620
- May 269 wraps of heroin were seized, worth £2,690
- August £1,000 of cocaine discovered
- March officers seized £230 of amphetamine

were discovered. The drugs team arrested 445 suspected dealers during the year. PC Steve Horan said: "Anyone caught in possession of class A drugs with the intent to supply will find themselves facing a prison sentence.

"People selling drugs are responsible for much antisocial behaviour on the streets of Medway and it won't be tolerated.

"We would encourage anyone who suspects there is drug-dealing taking place where they live to contact Kent Police immediately.

"In Medway we have a dedicated phone line where people can report incidents by leaving a message. The number is 01634 792515. With help from the community we can continue to successfully tackle those dealing drugs."



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GOTCHA: Cannabis factory, Rose Street, Rochester; cannabis find, Copenhagen Road, Gillingham; search at Hartington Street, Chatham

# Missing puppy Facebook campaign's 800 members

AN ONLINE campaign has been launched in a bid to identify two men alleged to have stolen a 10-week-old puppy during a house raid.

The distraught owners of the missing Staffordshire bull terrier set up the Who Stole Rocco?' group on social networking site Facebook after he was taken last month.

They also posted a picture of two men believed to have been behind the robbery.

One hooded man is thought to be clutching a puppy while the other is seen holding a safe thought to have been taken from the burgled Strood home. Under one picture of the two, the caption reads: "On Wednesday, January 19, two youths broke into a house on Lancelot Avenue, Strood, and stole a safe.

"We believe another stole Rocco. Rocco is a Staffordshire bull terrier. It is thought the two got into a car, blue and possibly a Peugeot, outside the shops on Elaine Avenue. Rocco remains missing, as does the safe. It is Rocco who is important — do you know who stole Rocco?"

The group has attracted more than 800 members who have posted messages on the group's wall showing their support. Police are aware.







MISSING: Two views of puppy Rocco. Do you recognise two men caught on CCTV camera in connection to case?

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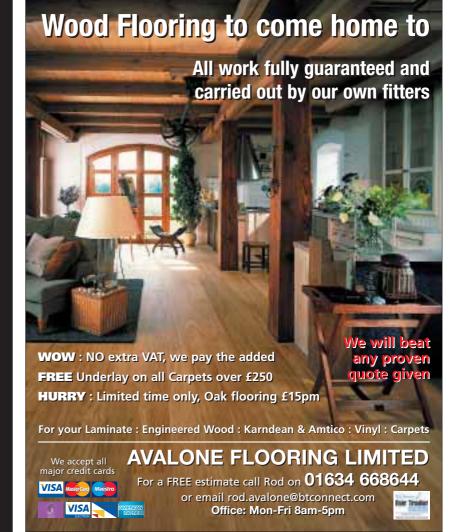
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SCANDALOUS: The second Earl of Rochester, who published a collection of risque poems

### Poetic porn is secret of Earl's fame

THE secret of the literary success of the notorious Earl of Rochester has been discovered.

His work was for a time more popular than that of 18th century contemporaries such as William Wordsworth

Oxford Claudine academic Hensbergen believes she has now discovered the reason for his mass appeal - a collection of sex poems hidden away in the back of his

The Works Of The Earls Of Rochester and Roscommon sold tens of thousands of copies in an era when Wordsworth, William Blake, Lord Byron and Samuel Taylor Coleridge were penning prose and verse.

It was written by John Wilmot, the second Earl of Rochester, who was played by Johnny Depp in the 2004 film The Libertine. He was famous as a womaniser who scandalised the royal court and high society of the time.

He eventually died of what is believed to be a combination of sexually-transmitted diseases.

The section at the end of the second volume, entitled The Cabinet Of Love, was uncovered while Dr van Hensbergen was cataloging the book for a project at Oxford

To my surprise, the Cabinet turned out to be a collection of pornographic verse,"

### BY NICK AMES

"I think the inclusion of The Cabinet is key to understanding why this miscellany proved so popular for so long.

"Although its existence is not made clear on the title page of The Works, word of it must

But well-known rake Rochester did not pen the poems, which were instead attributed to a series of largely unknown writers.

One tells of a woman pulling a "bawdy book" from her pocket "which she remov'd, and thence drew out a tool/ much like to that with which men women rule'

It carries on "she it apply'd where I'm asham'd to tell/ And acted what I could have done as well".

The Cabinet poems were not included in the first edition of the book in 1707, but were added to later editions – of which there were 20 - from 1724 onwards.

They include The Discovery, about a man hiding in a woman's bedroom to spy on her, The Delights of Venus in which one woman confesses her sexual delights to another, and a series of scandalous poems with botanical metaphors.

Academics say the poems are too explicit to be published in a newspaper today - so would have created an enormous furore three centuries ago.

### New homes boost market

THE property market is currently on the upsurge in Hoo as a new development is

proving popular with buyers.

Houses on offer in The Pastures, Taylor Wimpey's new homes for sale, are selling

fast, according to the company.

A second phase of house building in the area is now set to start.

Mark Pajak, regional sales and marketing director for Taylor Wimpey, said: "This collection of properties has been incredibly popular with families seeking new properties in the Medway towns.'

Three-bedroom houses costs from £177,495, four-bedroom homes from £224,995 and and five-bedroom houses from £349,995.

It comes at a time when the housing market continues to find its feet again after the banks clampdown on loans slowed the sector down. It is hoped new developments may help fuel a revival.

yourmedway.co.uk **NEWS** IN BRIEF

### Robbery at bookies

A ROBBER held up a Gillingham bookmakers on Thursday before running off.

The man struck at the Barnsole Road branch of William Hill at 6.15pm.

He threatened staff and left with a bundle of cash, heading in the direction of the Livingstone Arms pub.

No-one was hurt during the incident. It is not yet known if the man was armed.

Det Insp Geoff Payne said: "The incident

was over very quickly and fortunately no-one was injured.

"We are keen to hear from anyone who was in the area at the time and may have seen this man around the Barnsole Road or Livingston Road area.'

Call the Medway Area Major Enquiry Team on 01634 792644 or e-mail amet.med-way@kent.pnn.police.uk. Alternatively call CrimeStoppers anonymously on 0800 555

### Winget on display

AN EXHIBITION giving an insight into one of Medway's former firms opens this month.

The exhibition 'Winget at work and play' looks into the engineering company's past.

The Winget Group took over the old Aveling and Porter factory, alongside Rochester Bridge, in the 1930s for the manufacture of concrete mixers.

Part of the building became Medway Civic Centre and was demolished last year.

The free exhibition runs from Thursday, February 24 to Tuesday, April 12.

### Free trips to castle

YOUNGSTERS are being given the chance to explore Rochester Castle free this month.

The offer allows one child free access to the historic Norman castle when accompanied by one full-paying adult, senior or student.

The deal, valid on provision of a promotional flyer, runs from Saturday, February 19 to Sunday, 27. Flyers can be found at the Castle, the Visitor Information Centre in Rochester, Gillingham, Rochester and Chatham libraries, or at www.visitmedway.org

Rochester castle is open daily from 10am to 4pm, and last admission is at 3.15pm. Admission is £5 for adults, £3.50 for children and concessions, family ticket £13.50.



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Organised by **ARCHANT** KOS MEDIA

#### **By Marijke Cox**

marijke.cox@kosmedia.co.uk

NEW interactive maps showing people how much crime there is where they live have been branded a "gimmick" by the head of the county's Police Federation.

Ian Pointon said it was not clear what the system was meant to achieve and that money should be spent more wisely by government,

such as on frontline policing.

The Kent Police Federation chair warned the new crime maps, which cost £300,000 to roll out nationwide, could also be counterproductive in reducing fear of crime.

"There could be 20 incidents of anti-social behaviour showing up in your area, but they could be something to do with a bit of noise or inconsiderate parking," said Mr Pointon.

#### Safe county

"Kent is a safe county - it's not a dangerous place to live - but this could scare people. Kent Police has been working to stop fear of crime and yet this potentially heightens that fear."

The scheme allows residents to see what crime has been reported where they live within the past month by typing in their postcode at www.police.uk.

Figures for Kent's main towns varied, but in all cases the number of anti-social behaviour reports was high.

The centre of Tunbridge Wells saw 170 cases of antisocial behaviour and 32 violent crimes among its figures, with a total of 328 crimes.

Margate town saw 438 crimes, 193 of those antisocial behaviour and 76 violent. Ashford centre had 242 crimes and Maidstone 469, 166 of those antisocial behaviour, 28 vehicle crimes and 61 violent crimes.

Visitors to the site are also given information about beat meetings and how to contact their local policing team.

Mr Pointon said: "I'm not quite sure what the system is supposed to achieve.

### Street crime maps 'could raise fears'

### CRITICS SAY NEW WEBSITE IS AN EXPENSIVE GIMMICK





SEE FOR YOURSELF: Visitors to www.police.uk can search for their street to see how much crime and anti-social behaviour has been reported in the past month

"My fear is this is something of a gimmick. If money is going to be thrown at anything, it should be more police officers."

But others welcomed the scheme.

Chair of Kent Police Authority Ann Barnes said she was delighted street-level crime mapping had been launched.

"Transparency and openness should be at the heart of every public service," she said. Now for the first time the public will be able to see where crime is taking place, as well as information on how to contact their local neighbourhood officer.'

Kent Police's Deputy Chief Constable Alan

Pughsley added: "By making this information available, we aim to raise awareness of what we're doing to tackle crime and disorder and how people can support the police.

The new site was developed by the National Policing Improvement Agency on behalf of the Home Office.

Valid until 19 February 2011



### yourlocalinterview

### **QUESTION & ANSWER**

### MARK WYATT



### How did KCR begin?

At started following a programme on television which showed a Scout troop who had built a new hut thanks to money they had raised by recycling aluminium cans.

I was interested and spoke with scrap metal merchants who told me not to bother, but that was like a red rag to a bull. I then bought all the horseshoe magnets I could get my hands on so that I'd be able to separate aluminium cans from steel cans. I made contact with the Aluminium Can Recycling Association who agreed to lend us machinery – and the rest is history!

### Mhy is recycling important?

Recycling conserves natural resources, reduces energy consumption, protects our environment, supports community projects and creates jobs.

### Do you only recycle drinks cans?

No, some years ago we decided to widen our remit and we now recycle



drinks cans, aerosols, biscuit tins, foil, cardboard, clothing, magazines, paper, newspapers, paperback books, food tins, plastic bottles and sweet tins.

### Was it difficult to get started?

I recruited some helpers who wanted to earn some pocket money and we started collecting aluminium cans locally. However, my garage and garden were soon full of sacks and cans and premises loaned to us were soon filled.

We started up in July 1989 and by January the following year we opened the business premises we still have today. We were then able to collect from across Kent and even from neighbouring counties.

### Nhat did you do before KCR?

A I was exhibition manager of the Empire Hall, at Olympia, London in the Jubilee Year, then became a hotelier and a self-employed picture framer.

### ■ What's the future of recycling?

The EU is going to put greater pressure on local authorities to meet recycling targets. They in turn will have to put more pressure on individual households to recycle more. In the future it might be that we see a system where householders are fined for excess waste or not following proper procedures.

At KCR we offer an incentive to recyclers by paying them for their materials or donating the proceeds to a worthy cause of their choice.

Landfill space is running out – we cannot keep putting waste into the ground.

We couldn't live without the environment and yet we take very little care of it. We have caused massive damage to the environment and we need to put this right.

The founder of Kent Community Recycling talks to **Jane Barlow** about the organisation he started more than 20 years ago as a not-for-profit organisation, and how he sees the future of recycling





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### Increase in child road casualties

By **MARIJKE COX** 

marijke.cox@kosmedia.co.uk

THE number of children killed or seriously injured on Kent's roads has risen, new police figures have revealed.

So far there have been 57 child casualties in this financial year - already more than the whole of 2009-10, which saw 49.

Of the incidents, 22 happened during school journey times, prompting Kent Police to step up enforcement over the next two weeks, targeting problem areas.

North Kent, Medway and Thanet in particular have seen an increase in youngsters under 16 involved in road incidents.

Although the number of children killed or seriously injured on Kent roads overall in the past 10 years has reduced by 60 per cent exceeding the Government target of a 50 per cent fall by December, 2010 – the force said it would be educating drivers and youngsters to

stop figures rising.

Inspector Paul Sellwood, from Kent Police's roads policing unit, said: "By stepping up our enforcement, working alongside our road safety partners, we aim to prevent any more families suffering the loss or injury of a child.

"We want to reduce the risk to child pedestrians by educating them on visibility, distractions – like using MP3 players and mobile phones while walking – and the best places to cross the road. In addition we want to reduce the risk by educating drivers on issues of speed, seatbelts, distractions and parking."

Police officers will be enforcing the 'big four' motoring-related offences: speeding; not wearing a seatbelt; using a mobile phone while driving; and drink-driving.

### **FACT FILE**

#### **Casualties involving children**

2	009/10	2010/1
North Kent	4	10
West Kent	10	8
Mid Kent	4	4
Medway	8	10
East Kent	11	11
South Kent	11	12
Strategic road		
network (M20, M25)	1	2
TOTAL	49	57

Although the number of children involved in road incidents has risen, overall the number of people killed or seriously injured in Kent and Medway has fallen over the past year.

In 2009-10, there were 569 casualties, compared with 499 so far this financial year, up to January 5. In addition, the number of motorcyclists killed or seriously injured has fallen from 143 in 2009-10 to 114 to date.

But Kent Police and the force's partners have stressed the importance of enhancing road safety, particularly to young people.

Steve Horton, from Kent Highway Services road safety team, said: "It is crucial that children are allowed to develop appropriate coping strategies for when they are dealing with roads, so we deliver education activity and awareness-raising campaigns.

"Secondly, and most critically, we believe that drivers should not be surprised when children act like children and therefore may act erratically at the roadside.

Cabinet member for frontline services at Medway Council, Cllr Phil Filmer, said it was vital to get across road safety messages.



**ACTION NEEDED:** To avoid more roadside memorials springing up police are educating young people on dangers



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### yourmedwayschools



### **BREAK TIME**

### Top of the class



DEANWOOD Primary School pupils enjoy going to classes, a parents' survey has revealed.

The annual feedback form also showed 93 per cent thought their children were making good progress and that the teaching was good.

The survey also revealed parents were impressed with the activities on offer at the Parkwood school which, they said, their youngsters found interesting.

Headteacher Alison Palmer, pictured above, with pupils, said: "We are delighted parents recognise the hard work and professionalism at Deanwood is reflected in the happy and productive atmosphere we have built. We feel this is essential if the children who pass through the school are to get the most out of it and grow up to be fulfilled adults."

Medway Council selected Deanwood to be the site of a new children's centre, which opened last year.

David Giles, chairman of the governors, said: "Alison and her team are to be congratulated on getting Deanwood's highest ever approval rating from parents.



CHAMPIONS: Greenacre took victory in the last minute



SO CLOSE: Chatham Grammar boys were just edged out in a hard-fought final

### The winner takes it all

By **SIMON ROBINSON** 

simon.robinson@kosmedia.co.uk

SLAM-DUNKING Greenacre students claimed top spot in an interschools basketball tournament after edging the nailbiting winnertakes-all final.

The youngsters squeezed past rivals Chatham Grammar School for Boys after scoring in the  $\,$ last minute to secure an 18-17 victory.

More than 100 players from eight secondary schools across the towns took part in the inaugural tournament, held on the courts at Medway Park, Gillingham.

The tournament consisted of two groups of six teams, with the top two teams in each group qualifying for the semi-finals.

Both Greenacre and Chatham Grammar for Boys were unbeaten in the group stages. However, Chatham Grammar needed overtime in their semi-final win over Robert Napier School. The Howard School then took bronze, beating Napier in the third place play-

Greenacre's dramatic win lifted them to the top of the Medway Secondary School Games (SSG) series with just six events to go.

Medway Council sports development officer John Hatchett said: "We're really pleased to be able to add basketball to this year's SSG programme and it was great to see such a hardfought and exciting competition.

"Thanks go to everyone involved in making this event so successful, including the help of volunteers from Greenacre School Sport Partnership and the Medway Mavericks Basketball Club."

The SSG is a multi-sport programme of events run through the school year for all Medway secondary schools.

It forms part of the Medway Games series organised by Medway Council's 2012 and Sports Development Team with the support of Medway's two school sports partnerships, national governing bodies, local sports clubs and leisure facilities. Prizes are awarded at each event and points are gained towards the overall Medway SSG title.

The Medway Games series is sponsored by the Greenacre and Howard School Sport Partnerships. Both partnerships support schools with teacher release time, coaching sessions, teacher and school staff training and equipment loan prior to each Medway SSG

For more information on getting involved, contact Mr Hatchett on 01634 338763.

SEND your schools news and pictures to yourmedway@kosmedia.co.uk. You can also upload your video clips of schools events on to www.yourkenttv.co.uk



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The shows are coordinated and professionally choreographed creating the 'wow factor'.



### yourletters



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**EMAIL:** Email us your letters to us at yourmedway@kosmedia.co.uk

### **YOUR LETTERS**

Shining example to all youngsters



I was delighted to read about volunteer Carla Humphrey in last week's edition.

Here is a young girl who had decided to give up her free time to help others and contribute to her community. The Diana Award is very much deserved.

It is a shame that Carla's peers do not view her as a role model.

Imagine what the world would be like if all our teenagers were self-

less and willing to help others, rather than collecting ASBOs and causing mischief.

Carole Hughes, Chatham, by email

### Cuts will damage most vulnerable

Hundreds of people in Kent will miss out on essential free advice as a result of Government cuts.

Legal aid advice services across the country, which provide free help with issues such as education, employment, debt, welfare benefits and housing, are crucial in making sure the poorest and most vulnerable in our society are treated fairly.

However, Government plans to slash advice funding will mean many local services will have no other choice than to close their doors to people in need of free legal advice.

The scale of the cuts is such that there will be few places for them to turn, and many more people are likely to end up at their MP's door.

Shelter Kent advice service is one such service which will be under threat. The charity estimates it will no longer be able to help 75 percent of its clients in Kent, approximately 1,900 people in the area.

The charity is warning that peo-

ple will not be able to get help or advice from them until they are in court on the verge of losing their home.

Shelter is today writing to Tracey Crouch, MP for Chatham and Aylesford, to urge her to take urgent action to protect legal aid funding and the crucial help it provides to local people.

Evidence shows getting the right advice early on can save £10 for every £1 invested and help keep families together in their homes, in work and in education.

The Government's proposed cuts to legal aid will have a devastating impact and essentially takes away many people's first line of defence when they fall on hard times.

Shelter is one of many organisations delivering this lifeline to people struggling with all sorts of issues and we see every day the dramatic difference it can make to people's lives.

But with so many threats on the horizon, such as unemployment and rising interest rates, we are extremely concerned that many more people will struggle to make ends meet and won't be able to hang onto their home without help.

When there are problems with benefits, when debts mount up, when they are exploited by landlords, there will be nowhere to turn. Regardless of who is providing it, services like those Shelter offers in Kent must be protected or it will be the poorest and most vulnerable who suffer.

Anyone who does need free advice should seek it while they can, and Tracey Crouch must take action now to help protect this crucial safety net, before it's too late for people in Chatham and Aylesford.

Campbell Robb, chief executive, Shelter, by email

### Cheesey excuse for not paying



I am of the opinion that the TV

licence fee should be abolished. If I don't watch BBC or Channel 4, or listen to BBC radio, why should I pay?

Cheesey, comment posted online at www.vourmedway.co.uk



### Time to rethink life's direction

What kind of person steals a charity box from a place of worship? I'm glad they've locked this guy up.

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Name and address supplied, by email





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**By Marijke Cox** 

mariike cox@kosmedia co uk

TOWN hall leaders from rival parties in Kent and Essex have united to take on their county councils in the fight against plans for a third Thames crossing.

Gravesham council and Thurrock's unitary authority are opposing the proposed development, unveiled as part of Kent County Council's Growth Without Gridlock transport strategy. If the plan goes ahead, a £1 billion tunnel – paid for by toll charges – linking Chadwell in Essex to land east of Gravesend will be built to ease pressure on the Dartford crossing.

At the launch of Kent's 20-year transport plan last month, KCC leader Cllr Paul Carter said it was time to see real transport investment in the county.

His Tory counterparts in Essex also backed the move. But in a cross-river, cross-party agreement, Tory leader of Gravesham council Cllr Mike Snelling, and the Labour leader of Thurrock council, Cllr John Kent, have vowed to fight the plans together.

### **Cheaper option**

Both argued that removing toll booths at Dartford and introducing automatic number plate recognition technology — as used for the London congestion charge — would be cheaper than a new crossing. Cllr Snelling said Kent and Essex had rejected the "simplest" solution.

"No-one doubts the need for extra capacity but it is obvious that increasing capacity at Dartford and getting rid of the toll booths would not only be cheaper but could ease congestion quicker" he said

would not only be cheaper but could ease congestion quicker," he said.

"The proposal would see marshland and countryside of international importance sacrificed and rural life threatened on both sides of the river. I am pleased we can stand alongside Thurrock to fight the scheme. This transcends party politics because it is about

## Third crossing unites Estuary political foes



**OTHER OPTIONS:** Councillors from two political parties are united in their opposition to a third Thames crossing

defending communities and goes to the very heart of the localism agenda itself.

"The views of the people most affected and

their elected representatives must be sought and taken fully into account."

Cllr Kent supported his Tory rival, saying a

new crossing should not be considered until all the alternatives had been implemented.

"Before going to the expense of building another crossing and blighting land on both sides of the river, the tolls should either be removed or replaced by number plate recognition," he said.

"In addition, the long-overdue improvements for junctions 30-31 [M25 Essex] must be carried out as soon as possible. If both these far cheaper options are taken the need for a new crossing will recede and give everyone time to consider sensible alternatives."

An independent study was commissioned by KCC and Essex council into the feasibility of a third Thames crossing, which recommended it should be between Chadwell and east of Gravesend.

KCC leader Cllr Paul Carter said: "The case for a new crossing is overwhelming. We need this to help develop the Thames Gateway, reduce congestion and improve the local economy by providing access to a potential 58,000 jobs and 53,000 homes.

"Dartford suffers frequent congestion and overloading with at least 15 major incidents and five bridge closures a year. This costs the UK £40 million a year and it will get worse.

"A new crossing would create 6,000 jobs and contribute £334m to the local economy per annum. It's a no-brainer. We must now get on with it."

The outcome will be determined by the Department for Transport.





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### Readers never had it so good

By Sara O'Meara

WE HAD IT SO GOOD BY LINDA GRANT

AWARD-winning novelist Linda Grant pulls apart the dreams of the baby-boom generation.

Her book follows the lives of Stephen and Andrea from idealistic student days in Oxford through hippie squats, radical chic and a slow descent into middle-aged and middle-class respectability in north London.

The story crosses the Atlantic back to Stephen's American childhood and across to eastern Europe as well as covering the aftermath of 9/11 and the London Tube bombings.

Political events are mirrored by private tragedies as the naive optimism of the 1960s slowly dribbles away and long-buried family secrets come to the surface.

But Grant, who has been shortlisted for the Booker Prize in the past, never lets the story stumble and her deft characterisation and readable style brings her characters and their small circle of family and friends vividly to life.

We Had It So Good is published in hardback

by Virago, priced £14.99.

Also available now is The Secret Lives of Dresses by Erin McKean, published in paperback by Hodder, priced £6.99.

This debut novel follows Dora, a college student who is coasting along in life.

Dora is in love with a man who only appreciates her business skills and she is delaying deciding what to do with her life. But then her world is turned upside down when her grandmother Mimi has a stroke.

Intent on acting out Mimi's wishes, Dora rushes home to take over the running of her grandmother's cherished vintage store. Here, while distracting herself with the store's retro glamour, she discovers that a secret life has been written for each item in the shop.

Through reading these captivating stories she learns more about her grandmother and herself - and realises that she is ready to take on the future after all.

McKean's gentle, stylish and bittersweet tale is made even more enjoyable due to her obvious love and knowledge of timeless fashion.

And finally, 42: Douglas Adams' Amazingly Accurate Answer to Life, the Universe and Everything by Peter Gill is published by Beautiful Books, priced £8.99.

In The Hitchhiker's Guide, Douglas Adams said 42 was the answer to the ultimate question of life, the universe and everything.

The name of this debut book by Peter Gill appears to suggest an ultimate answer to Adams' ultimate answer. Instead what we actually get is a series of facts – random if it weren't for the common theme of the number.

The author makes no secret of how the book was thrown together, even stating that a small donation will be made to Wikipedia for every book sold: Oh dear.

The book concludes that 42 means nothing and is interchangeable, so the last 300-plus pages were inconsequential. I read all 333 pages of this book: How I wish there had been only 42.

### CINEMA

#### THE FIGHTER (15)

NOMINATED for seven Oscars, including three nods for its supporting cast, The Fighter is an incredible story of triumph against adversity both in and out of the boxing ring.

The brutal and physically demanding sport has frequently been a magnet for plaudits.

In 1977, Rocky pummelled the opposition at the Oscars, winning best picture and best director, four years later, Raging Bull landed Robert De Niro a deserved Academy Award as best actor for his riveting portrayal of Jake LaMotta.

More recently, Denzel Washington entered the Academy Awards ring with his powerful embodiment of wrongly imprisoned boxer Rubin "Hurricane" Carter and director Clint Eastwood delivered a knockout blow with Million Dollar Baby, earning Hilary Swank her second Oscar.

The Fighter provides all of the usual emo-tional jabs and cuts as its working class hero defies the odds for one shot at glory.

Tensions between the pugilist and his family threaten to derail his championship bid, culminating in the obligatory final flurry to

coax the audience to its feet.

Micky (Mark Wahlberg) is a talented boxer from Massachusetts, but he has always languished in the shadow of his half brother Dicky (Christian Bale), who famously knocked down Sugar Ray Leonard then lost everything to the ravages of drugs and crime.

Trained by Dicky and managed by his monstrous mother, Alice (Melissa Leo), Micky accepts lacklustre fights for scant rewards until he is persuaded to cut himself loose from his loved ones and punch above his weight for the first time in his life.

New girlfriend Charlene (Amy Adams), who works in a local bar, encourages Micky to follow his dreams, incurring the wrath of the rest of the Ward clan, who resent outsiders from interfering in family business

Sure enough, Micky tastes victory and as his confidence grows, he faces the possibility of a shot at the world light welterweight title. The Fighter is well crafted by director

David O Russell, juxtaposing Micky's struggle for self-belief and self-respect with his unwavering love for his selfish and selfdestructive family.

Wahlberg's non-performance is virtually mute next to Bale and Leo in full scenery chewing flow, who compete for honours as the loudest caricature on the Ward family tree.

Thankfully, Adams brings nuances to her ballsy barmaid, who will literally slug it out for her man.

The Fighter punches to win with directorial flair but in a brawl with Raging Bull, Rocky or Million Dollar Baby, O'Russell's film would be knocked out in the final round.

### A LITTLE BIT OF HEAVEN (12A)

IN 1992, Goldie Hawn clashed with Meryl Streep for Bruce Willis's affections in the black comedy Death Becomes Her.

Now death becomes her Oscar-nominated daughter, Kate Hudson, in Nicole Kassell's emotionally manipulative weepie.

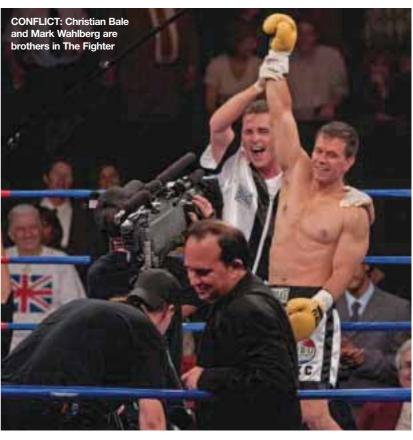
Terminal illness provides the seemingly unassailable obstacle between the film's spirited heroine and true love, feverishly plucking our heartstrings as we watch a vivacious high-flyer wither into a bed ridden young woman teetering on the brink of death.

Only the coldest and stoniest hearts will resist the urge to shed a few tears.

Marley Corbett (Hudson) is full of energy and surrounded by great friends and has everything to live for - except that she doesn't.

A routine check up at the local hospital reveals shocking news: she has cancer and the disease has spread too far for chemotherapy to have any positive effect.
Supported by handsome doctor, Julian

Goldstein, Marley comes to terms with impending death, sharing the diagnosis with her clucky mother and emotionally distant father. Thankfully, Julian is a tower of strength and as Marley prepares for her passing, she falls hopelessly in love with him.



A Little Bit of Heaven reduces most of the audience to snivelling wrecks, orchestrating the goodbyes and reconciliations in quick succession to ensure that Marley shifts her mortal coil with her affairs in order.

Hudson is well cast. She is naturally outgoing and bubbly, so there is a sobering contrast between her character at different stages of the disease.

However, she shares an inert screen chemistry with her leading man, who doesn't convince for a second as a medic.

There are some strong performances topped off with a couple of scenes for Whoopi Goldberg as God, or at least how Marley chooses to see the Higher Power.

That's what repeatedly watching Ghost on DVD will get you.

#### SANCTUM 3D (15)

INSPIRED by true events, which were presumably far more thrilling than anything in Alister Grierson's waterlogged film, Sanctum charts the ordeal of a group of cave divers trapped below ground during a freak storm.

In real life, all of the stricken adventurers escaped the subterranean tomb.

On the big screen, writers John Garvin and Andrew Wight prefer a much more tragic resolution, consigning most of the cast to watery graves, mistakenly believing that an increasing body count will spark dramatic tension. Their script is one splashing flipper shy of campy hilarity and neither writer has a sharp ear for convincing dialogue.

So it's a blessing that so much of the film unfolds underwater with the cast sucking hungrily on a dwindling air supply, unable to

spout another clunky cliche.
In almost every respect, Sanctum should have gone straight to DVD... except for the excellent use of state-of-the-art 3D camera technology developed by executive producer

Viewing the film's strangely beautiful world through uncomfortable plastic spectacles, we truly feel submerged alongside the actors as they navigate treacherous fissures in the rock, emerging into cavernous spaces teeming with microscopic life. Visually at least, his film takes our breath away.

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SET in the 1660s, Playhouse Creatures examines the plight of the first actresses to legally appear on stage - strutting their stuff in an old converted bearpit.

The bawdy tale is set in a time when it was considered women had 'no business in show business'.

April De Angelis' play focuses on the earthy underbelly of 17th

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Playhouse Creatures is produced by Black Ram Theatre and will be at the Trinity Theatre, Tunbridge Wells, on Friday, February 11, at 8pm. Tickets are £12 or £10 for concessions, call the box office on 01892 678678 or see www.trinitvtheatre.net.



Lord Dannatt will be giving a special talk about his career and signing

He will be at Burrswood Christian Hospital in Groombridge on Thursday, February 24, where he will deliver a talk - A Look Back, A Look Forward, Reflections on 40 Years as a Soldier.

Lord Dannatt is a patron of Burrswood and

it, regardless of ability to pay.

Burrswood specialises in step-down medical and post-surgical care and other rehabili-

The talk will be at 2.15pm at Burrswood, Groombridge, Tunbridge Wells, TN3 9PY. Tickets cost £10. Call 01892 865982 or see



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will form the main attraction at a day to raise much-needed donations for the Access to Care Fund, which is available so all those in need of Burrswood's care are able to receive

tation and counselling. It pioneers the holistic approach of combining medical and nursing care with the Christian ministry.

www.burrswood.org.uk.



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### Experience life in Henry VIII's time

HENRY VIII is returning to his old stomping ground of Leeds Castle to meet visitors.

During half term, February 19-27, the king will be entertaining younger visitors to the castle with tales about the darker side of life and grime in Tudor Britain.

Life for the poor in Tudor times was diffi-



cult. When the harvest failed it was tempting to steal food - at the risk of public flogging or being hanged.

Henry VIII is probably the most recognised and feared of the Tudor kings. During his 38-year reign, he had more than 70,000 people executed.

There will be fun

and educational tales from Henry VIII in a heated marquee near the maze. Stories are based on historical facts and also include lots of fun for all the family. Show times are 11am, 1pm and 2.30pm daily lasting for approximately 45 minutes

There is an additional charge of £1 per child to the marquee, shows are aimed at all children of school age.

Key to the Castle tickets cost £17.50 for adults; £15 for seniors and visitors with disabilities (carer goes free); £10 for children (under-4s free). Tickets are valid for 12 months so you can pay once and visit all year round.

Leeds Castle is located near Maidstone, just off Junction 8 of the M20. Grounds open at 10am daily and the castle is open from 10.30am. Last admission is 3pm and gates close at 5pm.

See www.leeds-castle.com or call 01622 765400 for more details.

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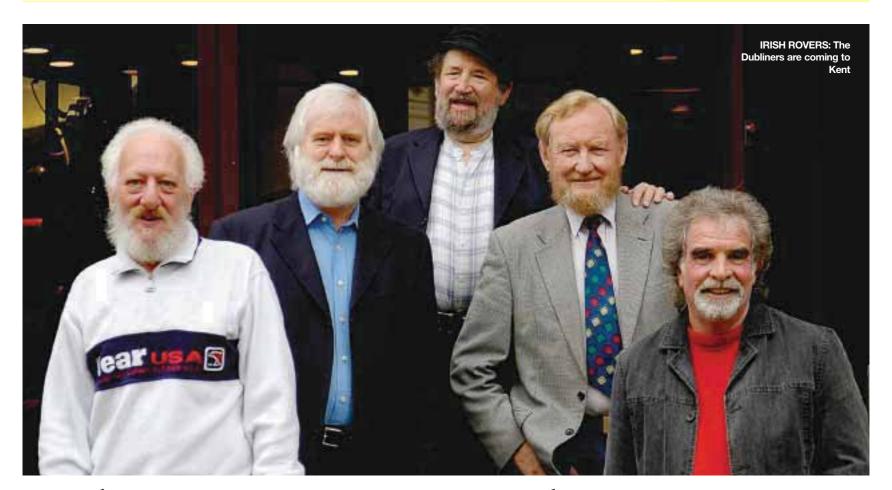


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# What you see is what you get with legends of the folk scene ED HILL meets Irish stalwarts The Dubliners



THE Dubliners have been on the road for nearly 50 years, which is an amazing feat for a band whose origins began as an informal get together at O'Donoghue's Pub in their home city.

The line-up may have changed but that relaxed ethos has remained the same.

John Sheahan joined in 1964 and has been a stalwart of the group ever since. He, along with the latest incarnation of the band, will be performing at Tunbridge Wells' Assembly Hall Theatre in March, as part of a European tour. "When I first started I still had a day job and

"When I first started I still had a day job and sneaked off to do gigs at night," he explains. "I worked as a draftsman for the electricity supply board. When I decided to go full time I thought it would just last for two or three years, after that I would get my old job back. I certainly never thought it would mean nearly half a century on the road."

John was encouraged at school to learn the home-grown melodies.

He said: "We had a wonderful teacher who played the tin whistle and got a few of us interested. That was my first introduction to music.

I then went on to study the violin at the school of music for four or five years."

The Dubliners became trailblazers for spreading the popularity of Irish folk around the world. Their regular tours across Europe introduced it to cultures with their own traditions in music making. But John says it has elemental strengths that result in fans well beyond Ireland's shores.

He said: "It transcends barriers such as language. I think it generates an atmosphere and spirit that people just want to become involved in. The fast songs can be very rhythmic and uplifting and make people want to dance but then you have a complete contrast with the slow airs and the laments. It runs across the whole gamut of emotions."

That appeal is something other musicians have latched onto. Bands such as U2, Moving Hearts, and most famously The Pogues, with which the Dubliners shared their biggest hit—the Irish Rover in 1987—have all acknowledged the influence they have had on their own music.

"It's nice to hear things like that but we had no idea as we went through the years that we were having that kind of impact," says John.

In the latest tour there will be many of the familiar tunes but new material is always being created, beginning with the lyrics.

John said: "We leave it up to the singers. If they have a new song we have a listen. We then try and work something around it. It doesn't have to be a traditional song, it can be a new one put into our style."

The members of the group know each other so well rehearsal is rarely necessary but singer Séan Cannon keeps them on their toes.

John said: "We can have a gap of a month and just turn up at a gig and start playing without any chat beforehand, but I have to listen carefully to Séan. When he is centre stage anything could be coming next. It certainly helps your concentration when you don't know the key the next song might be in."

### **Handmade**

And the Dubliners are still gaining new fans attracted by their authenticity.

attracted by their authenticity.
John said: "I asked a little girl in Germany what she liked about us. She said I like the Dubliners because you do 'handmade' music. I suppose what you see on stage is what you get. It's just fiddles, banjos, guitars and tin whistles. There are no hidden synthesizers or effects. That basic approach seems to resonate with an audience.

"Our crowds are made up of people across the ages and from all sorts of backgrounds, as long as they can get out they'll come along."

And the solid tradition of music in Ireland is

John said: "There's no sign of any decline, in fact the opposite. There is a great wealth of young musicians and the standard they play is really inspiring. I think people will always

need that direct approach of picking up an instrument and, without any accompaniment, coming out with a tune."

Touring has always been the main focus of the band despite steady record sales and the downside of modern travel.

"Long journeys on the road can be tiring but I never get tired of playing music. That is always a joy. Once you are on stage and you get the reaction from the audience you are away.

"A lot of pop groups used to tour to sell records but it has always been the main part of our living and livelihood."

And it's the band's informal friendship that has kept the Dubliners going all these years later, according to John: "We just go from year to year without any long term plan and there are no contractual pressures to stay together.

"We had a manager once who said we had to formalise things, so he got a solicitor to draw up a contract to bind us each to the band.

"This went on for a few days and we said forget about it, let's just carry on as we are and we tore it up. There has always been great camaraderie among the group. It's like an extended family and that makes for good music too."

• The Dubliners are at the Tunbridge Wells Assembly Hall on Saturday, March 19. Tickets start at £18 from www.assemblyhalltheatre.co.uk or call the box office on 01892 530613/532072. **HERNE BAY** 



## Stirring up the laughs

### By **Sarah O'Meara**

WITH her mane of white, fluffy hair, loud voice and red Christian Louboutin heels, American chef Anne Burrell seems more rock 'n' roll than your average TV chef.

With a background in Italian cooking, she loves to laugh her head off in the kitchen while whipping up a three-course meal.

Burrell explains her style of foodie TV, now being broadcast for the first time on Food Network UK, is a little different to the "stand and stir" format of many food shows.

"I think I bring a fun perspective. I encourage people to be less uptight in the kitchen," says the 41-year-old.

It's true she seems utterly relaxed, giggling and laughing as she plunges her hands into bowls of meat to produce delicious-looking meatballs, while describing in a twangy East Coast drawl just how much fun she's having. "I like to teach people why they do things, not just how, so they learn without knowing they're being taught."

On her show, Secrets Of A Restaurant Chef, Burrell reveals her concise, easy-to-master techniques of a top-level chef – skills which first came to the public's attention six years ago when she was asked by top

was asked by top chef Mario Batali to join him on Iron Chef America as one of his sous chefs.

The show, which is based on a Japanese cult programme and is a huge phenomenon in the States, puts chefs to the test. In each episode, they have one hour to cook and improvise a multi-course meal, and Burrell says the contestants' commitment is intense.

In her own show, Burrell's natural energy and happy-go-lucky demeanour bring basic dishes such as wild mushroom risotto to life, and she uses her own experience of high-end cooking at top restaurants in New York to help people translate their favourite restaurant experiences into amazing meals.

Currently focusing on filming new episodes while writing her first book, to be released in the spring, Burrell says she doesn't mind being manically busy. "I'm fortunate to have found a field that satisfies me so completely and I'm eager to spend more time in the UK," she says. "The first thing I do when I visit is have fish and chips and mushy peas, and then treacle pudding with toffee sauce. I'll then have dreams about the pudding.

then have dreams about the pudding.
"I've also had scotch eggs and meat pieces since I've been here. Oh my gosh..."

Burrell believes the key to great cooking is to relax: "Make sure you're in a place where you feel comfortable cooking. Food is like a dog, it smells fear."

• Secrets Of A Restaurant Chef is on Tuesdays on Food Network.

### WHITSTABLE





### **CHATHAM**



### **GRAVESEND**



### Review recipe GULF SHRIMP JAMBALAYA

(Serves 6-8)
900g medium gulf shrimp
(prawns), peeled and deveined,
shells reserved
Extra virgin olive oil
450g andouille sausage, cut
into rounds

2 green peppers, diced 3 ribs celery, diced 1 Spanish onion, diced

1 Spanish onion, diced Sea salt Pinch crushed red pepper

finely chopped 800g tinned diced tomatoes 1tsp cayenne pepper 250g long-grain rice 2 fresh bay leaves 1 bundle fresh thyme

3 cloves garlic, smashed and

5 spring onions, whites and greens thinly sliced, for garnish

FOR the shrimp stock: toss the shrimp shells in a large pot and fill with water.

Bring the water to a boil

and fill with water.

Bring the water to a boil, turn off the heat and let sit for at least 15 to 20 minutes, although it will be fine if it's

left longer. Strain the shells and discard.

Coat a large, wide pot with olive oil and bring to mediumhigh heat. Add the andouille and cook for 4 to 5 minutes, or until the sausage starts to brown. Add the peppers, celery, and onion to the pan, season with salt and a pinch of crushed red pepper. Cook for 7 to 8 minutes, or until the mixture has softened and is very aromatic. Toss in the garlic and cook for 2 to 3 more minutes. Add the tomatoes and cayenne. Stir in the rice.

Add a litre of the shrimp stock, bay leaves, and thyme bundle. Season with salt and taste it to make sure you are on the way to something delicious. Cover and cook over medium heat for 25 minutes.

Stir in the shrimp and cook for another 5 to 7 minutes or until the shrimp turn pink.

Serve garnished with chopped spring onions.

### RESTAURANT REVIEW

BY MARIJKE COX

ON A cold Tuesday night in January most people would expect restaurants in even the busiest of towns to be a little thin on the ground in terms of diners.

So it was a welcome relief when after just 10 minutes of arriving to an empty Thailand Tom in Hythe the place started to fill – after all, no one likes to be the only customer – and by the time my dining companion and I left there was a real buzz about the place.

Tucked away on the town's high street you could be forgiven for missing it, but word seems to have spread since it opened last year and, judging by the familiarity of the staff with some of the customers, it has established what looks to be quite a local following.

The interior is contemporary and fresh with exposed wooden beams and bright white walls and mirrors. A friendly waiter showed us to a table before handing us our menus, which offered those Thai favourites at very reasonable prices.

Despite being a bit of a wimp when it comes to hot food (my definition of living life on the culinary spiciness edge is choosing a tikka masala over a korma) I decided to start with a soup even though – from previous experience which quite literally ended in tears – I knew they were renowned for being very hot.

But the Tom Kha soup with chicken (£3.50) was delicious and delivered just as much heat as I could handle. The flavour was fresh and tasty and, if anything, I could have eaten another bowlful.

My guest went for the Tom Yum soup with chicken (£3.50) which was packed with flavour and a must for anyone who enjoys spicy food.

On to the mains and I chose a massaman beef curry  $(\pounds 7.95)$  and coconut rice  $(\pounds 1.95)$  and my dining companion the ayam lamb  $(\pounds 12.50)$  – which was brought out on a sizzler and the sauce poured over the meat at the table – plus jasmine rice  $(\pounds 1.95)$ .

The curry was full of spice and flavour and the melt-in-your-mouth beef was possibly some of the tastiest meat I had eaten for years. Topped with peanuts and combined with sticky coconut rice, this curry is now a firm Thai favourite for me.

My guest's ayam lamb was also fresh and delicious and after he had finished the beautifully tender lamb we both grabbed a spoon and scraped what was left of the sauce, which contained mint, garlic and wine mixed with spices, from the bottom of the sizzler dish.

Stuffed to the brim, we side-stepped desserts but sat back and enjoyed our drinks.

For tasty authentic Thai food in relaxed and stylish surroundings Thailand Tom is a must.

And with the prices so reasonable - £39 for two - you won't break the bank or feel guilty

### Tom's my man for Thai



about eating out during these tough times. Thailand Tom, 38 High Street, Hythe near Folkestone. Telephone: 01303 264168.

Review visits and pays for meals anonymously

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chat to someone look no further TXT CHAT883 to 6525 for chat with pictures, fun and safe serv

**OUTGOING** sincere 5ft 6ins lady WLTM tall, caring interesting male 70's to share life's adventure. **Tel** 

ADORABLE black, attractive female, 37, slim, enjoys music, reading, theatre, laughter, nature, seeks genuine gent, 37-49 to share laughter and life. London. Tel No: 0906 515 7112 Box No: 232415

treat her man seeks strong minded male to care for, any area London/Surrey/Kent Tel No: 0906 515 7112 Box No: 356985

BEAUTIFUL slim, black female, HIV positive, good qualities, seeks genuine, kind, white male, 30-47 to share life with. Share life with. Cambridge/London/Tunbridge Well. Tel No: 0906 515 7112 Box No: 356493

65VR old slim brunette, caring, loving, many interests, arts, coastal walks, animals, cooking, seek attractive, compatible male. Dog owner in Maidstone perfect. Tel No: 0906 515 7112 Box No: 383676

INEXPERIENCED pretty female reding, arts, nature and walks for 18, likes to look after herself and friendship, maybe more. Tel No: look good, seeks older free spirited of 515 7112 Box No: 356613 male to look after me. Status/race unimportant. Tel No: 0906 515 to 112 Box No: 356161 € size 8-10, blue eyes, long hair,

SLIM attractive blonde, sensual

seeks good male. Iel No 515 7112 Box No: 357327

mals, theatre, cinema, seeks male for companionship/LTR. Tel No: 0906 515 7112 Box No: 357291

LATE 20's female seeking older male. Call to hear exactly what I'm DEBBIE mid 50's, attractive, likes land looking for. I can meet and coking for. I can meet anythere in London at any time seeks male for companionship. Tel No: 0906 515 7112 Box No: Maidstone. Tel No: 0906 515 7112 Scenops No: 351419 6

TALL slim brunette, just 21yrs seeks interesting older male who knows what's what, show me the ways of the world. Tel No: 0906

29YR old female, 5ft 3ins, size 12, long brown hair, seeks childless male, 29-40. Margate. Tel No: 0906 515 7112 Box No: 383026

SOUTH London Lady, full figure with long hair, curves in all the right 56VR old female, 5ft 6ins, GSOH, places. WLTM male of any age for N/S, likes socialising, cards, dancfun, friendship and more Tel No: ing, racket ball, seeks male, 50-65. 0906 515 7112 Box No: 356989

Box No: 353773

IF YOU'RE LOOKING to meet or FUN loving student, 21vrs, seeks male of any age for fun in London can travel and accommodate,

FOREIGN beauty, long, long hair, 20's yrs, seeks older male who can spoil someone like me. London area. Discretion assured. Tel No: 0906 515 7112 Box No: 0906 515 7112 Box No: 356967

> BUBBLY outgoing nurse, (I love my uniform), fancy meeting up North London for some fun loving fun Tel No: 0906 515 7112 Box No: 356983

> ATTRACTIVE lady, curvy and fun, looking for an uncomplicated fun only discreet relationship, after work etc, any area London. Discretion assured and expected please Tel No: 0906 515 7112 Box No: 356991

BABE seeks mature white male, for discreet fun, you won't be sorry I know how to treat my man. Any area London Tel No: 0906 515 7112 Box No: 356997

BETH young minded widow, 65, 5ft 5ins, happy, size 14, N/S, many interests, seeks sincere, honest gent for friendship who might admit to some aching bones. Tel No: 0906 515 7112 Box No: 344291 🗒

HAPPY fun loving, attractive, intel ligent, educated, slim, curvy female, late 40's, WLTM caring, sincere man interested in theatre reading, arts, nature and walks for friendshin. maybe more. Tel No

size 8-10, blue eyes, long hair, likes historic places, holidays, meals out, seeks honest, genuine

and the second 

> SUZANNE 35. beautiful blonde. seeks discreet male for chats and a relaxing glass of wine anytime. ACA, status unimportant. City area. Tel No: 0906 515 7112 Box No: 342527 🗒

dancing, music, cinema, theatre, seeks male for companionship.

Maidstone. Tel No: 0906 515 7112

Box No: 351419

LATE 40's female, likes most things, animals, walks, cinema, seeks male 45-59 for good times. Tel No: 0906 515 7112 Box No:

ATTRACTIVE black lady, 5ft 6ins, black hair, slim, kissable lips, likes walks, horse riding, go karts, seeks professional white male, 35-45, athletic, 5ft 11ins-6ft. London. Tel No: 0906 515 7112 Box No: 353897

BLACK female, likes meals out, theatre, seeks solvent white male, 30-47 for genuine relationship. 1cl No: 0906 515 7112 Box No: 382910 Sat164 Size 1. JANET young 62, petite, brown theatre, seeks male. Rochester hair, blue eyes, seeks male, 57-61. Tunbridge Wells Tel No: 0906 515 Ashford. Tel No: 0906 515 7112 Box No: 381176 Sat1674 Size 1. Tunbridge Wells Tel No: 0906 515 7112 Box No: 381176 Size 1. Siz

DENISE young 50, likes cuddles, nights in/out, seeks male, 37-47 for LTR. Erith. Tel No: 0906 515 7112 Box No: 382864

PETITE female, slim, attractive, blonde hair, green eyes, GSOH, romantic, likes sports, nights out,

YOUNG at heart 50's tall, slim blue eyed blonde, honest, caring, seeks tall, strong, confident, young at heart male, 50-60. Tel No; 0906 515 7112 Box No: 350337

VICKY attractive, kind, down to earth, black British, likes travel, writing, reading, cooking, socialis-ing, seeks generous, good man who is family orientated. Essex. Tel No: 0906 515 7112 Box No 353033

FIT lady, 65, thinks she's 40, N/S, loves life, seeks genuine gent, 60-70 N/S for happy loving, exciting times. Gravesend. Tel. No: 0906 515 7112 Box No: 353111



41YR old lady, young at heart, blue eyes, long dark hair, seeks fun lovth GSOH. Tel No: 0906 ing guy with GSOH. Tel No. 515 7112 Box No. 346537

YOUNG black female, likes meals out, theatre, seeks solvent white male 30-47 for genuine relation-ship. Ashford. **Tel No: 0906 515** 7112 Box No: 382706

MANDY 42, 5ft 4ins, brown eyes, size 12-14, GSOH, caring, likes country walks, beach, meals out, seeks male for friendship, maybe more. Tel No; 0906 515 7112 Box HANDSOME Knight 39, slim, No: 344299

BEAUTIFUL slim, babe, 22, seeks older, generous guy 65 plus who knows how to pamper. London. Tel No: 0906 515 7112 Box No: 348545

ATTRACTIVE outgoing 64yr old lady, seeks genuine, retired, solvent, professional male for friendship. Kent. Tel No: 0906 515 7112 Box No: 351929

CHRISSY 55, N/S, 5ft 2ins, likes seaside, music, boot sales, iron age history, seeks genuine, reli-able, N/S male, 50-60 for companionship, maybe more. Tel No: 0906 515 7112 Box No: 345551

CLARE 5ft 10ins, blonde hair blue eyes, slim, likes most things, seeks
male for friendship, maybe more.
Tel No: 0906 515 7112 Box No:
318103

SINGLE mum, 39, likes most things, seeks male with GSOH for LTR. Tel No: 0906 515 7112 Box No: 349999

KATHY 62, slim, loving, caring, GSOH, lonely, no one knows I am out there, please call, looking for male late 50's. Canterbury Tel No: 0906 515 7112 Box No: 380112

**42YR** old female, likes music, **JACKIE** homely, 52, seeks gendancing, writing, astrology, cats, uine, homely male, 50-65 for cardancing, writing, astrology, cats, uine, homely male, 50-65 for carseeks male with GSOH and similar ing, sharing and spoiling, Tel No: age. Medway, Tel No: 0906 515 7112 Box No: 350005 € 7112 Box No: 351577 €

PENNY slim, sporty, attractive, male to appreciate artistic, roman-excellent company, enjoys the outtic, feisty, attractive, slimmish, doors, cycling, walks, sailing, theatre, travel, seeks intelligent, likeininded gent for friendship, maybe
nore. London. Tel No: 0906 515
7112 Box No: 351273

COME live with me. Medic. petite. stunning, long hair, seeks very rich, tactile, generous gent. I will care for you forever. Essex. Tel No: 0906 515 7112 Box No: 351333

ADORABLE beauty, curvy, caring, down to earth, trained lawyer, seeks good man for friendship, companionship, maybe more. London. Tel No: 0906 515 7112 Box No: 351337

515 7112 Box No: 382192

loving, likes cinema, nights in, meals out, seeks similar male. Tel No: 0906 515 7112 Box No: 347217

### Men Seekina

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**BLACK** male, 46, 5ft 11ins, own home/teeth, likes working out, music, seeks female, any race for LTR. Tel No: 0906 515 7112 Box No: 383860

seeks nice, young at heart lady, 30-55. Tel No: 0906 515 7112 Box No: 358051

MALE 50, medium build, 5ft 8ins, No: 0906 515 7112 Box No: quiet, friendly, genuine, honest, likes most things, seeks genuine female to share life with BLACK male, 43, kind, caring, Sevenoaks. Tel No: 0906 515 easygoing, seeks white female, 39-48 for relationship and good times. Tel No: 0906 515 7112 Box No: 341075 🗒

PETER genuine sincere, easygoing, attractive, likes meals out, nights in, seeks female, 50-60 for friendship, maybe more. **Tel No: 0906 515 7112 Box No: 358069** 

YOUNG male, 33, new to area. friend for fun evenings in. London. Tel No: 0906 515 7112 Box No:

Tel No: 0906 515 7112 Box No: 5FT 10ins male, stocky, GSOH, seeks large female, 20-34 for relationship. London. Tel No: 0906 GSOH, likes nights in/out, gym, cinema, meals, seeks large lady MALE 50, medium build, 5ft 8ins, size 24 plus for relationship. Tel laidback, friendly, genuine, honest, No. 2006 €15 7110. No: 0906 515 7112 Box No: 357971

black female for 1-2-1 relationship.

STEVE 6ft 2ins, well built, dark Tel No: 0906 515 7112 Box No: hair, blue eyes, likes the outdoor 348663 
life, good food/wine, seeks similar honest fun female. Tel No: 0906 515 7112 Box No: 357949 

□

intelligent male with GSOH for friendship, maybe more. Tel No: 0906 515 7112 Box No: 346745

BARBARA divorced, active, 5ft

7ins, dark hair/eyes, likes cinema, theatre, meals out, holidays, seeks intelligent male with GSOH for

DAISY sexy, voluptuous, leggy, blonde, seeks male, 76 plus who knows how to treat a lady. Tel No: 0906 515 7112 Box No: 348889 🖺

64YR old female, 5ft 2ins, GSOH, EXCITING 41yr old, curvy, blue likes golf, seeks male with GSOH eyes, likes astrology, nights out, for friendship, days out, maybe park walks, boat trips, seeks fun more. Tel No: 0906 515 7112 Box No: 339581 golf 515 7112 Box No: 339583

### NEW Year new man. Young look

ing, seeks slim, white lady full of life for LTR. Tel No: 0906 515 7112 Box No: 358033 LOVING genuine male, 48, full of life and love, seeks slim-medium build female/soul mate. Tel No: 0906 515 7112 Box No: 358023 🖺

EASTERN promise, gent 45, pro-fessional, down to earth, VGSOH, enjoys wining/dining, socialising, etc, seeks female 20-45 for gen-tine friendship/quality time. Tel

ATTRACTIVE blond blue eyed male, 47, HIV positive, extremely genuine, sincere, OHAC, GSOH, seeks warm, sincere, female. Tel No: 0906 515 7112 Box No: 357999

MALE 50, friendly, genuine, bonest, seeks genuine female to share life with. Tel No: 0906 515 7112 Box No: 357857

MALE seeks female, 62-65 for friendship, maybe more. Herne Bay. Tel No: 0906 515 7112 Box No: 383474 🗒 \iint Left Seeks female for 1-2-1 relationship black female for 1-2-1 relationship files No: 2006 515 7112 Box No:

KAREN 34, sexy leggy brunette who knows there's more to life than just work! WLTM confident professional male for time off meets in London and fun times. Tel No: 0906 515 7112 Box No: 0306 515 7112 Box No: 342525

ful, fun, reliable, trustworthy, late 50's, seeks young female, up to 44 to support and treasure. Tel No: 0906 515 7112 Box No: 376438

EXCITING 41yr old, curvy, blue YOUNG 53 easygoing, affectionate, 6ft, N/S, animal lover, varied interests, GSOH, looking for a soul mate. Northfleet. **Tel No:** 0906 515

> TALL lively male, not ugly, not handsome, expects to be excepted and move onward and upward in relationship. Tel No: 0906 515 7112 Box No: 357934

ing 48, rugged good looks, dark hair, very fit, charismatic, charm-SEVENOAKS 48yr old male, 5ft 8ins, brown hair, medium build, looking for someone sincere, 30-48 to share life with. Tel No: 0906 515 7112 Box No: 371016

> PROFESSIONAL male. thing different. Tel No 7112 Box No: 357723

HONEST male, 34, confident, 6ft, shaved head, athletic, seeks slim, attractive, honest female for fun times, maybe more. Tel No; 0906 515 7112 Box No: 357489

44YR old single business man, 6ft balding, likes music, sports, walks, seeks female, 30-45 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 333767

FUN fit, 55 and friendly, refreshing ly different, values forged out of steel, certain beyond my years except in relationship. Tel No: 0906 515 7112 Box No: 349342

poetic, likes participation, disci-plined, adventurous. Croydon. Tel No: 0906 515 7112 Box No: 357791

44YR
old guy 5ft 10ins, medium
build, blue eyes, likes music, concerts, cinema, meals out, seeks
female for romance leading to LTR.
Tel No: 0906 515 7112 Box No:
357679 ₿

NESSA 58, GSOH, caring, happy, seeks likeminded queen, any loving, seeks honest, reliable male age/looks. Tel No: 0906 515 7112 of similar age. Tel No: 0906 515 Box No: 383796 1 112 Box No: 346555 WHITE male, 52, 6ft, medium build, likes meals out, cinema, nights out, seeks genuine, kind, loving, relaxed lady for 1-2-1 relationship and to settle down. Tel

> WILLIAM young 65, fit, N/S, non drinker, seeks Christian female who enjoys the simple things in life. Tel No: 0906 515 7112 Box No: 350833

WHITE male, 37, medium build, 5ft 7 rins, green/blue eyes, short hair, N/S, non drinker, seeks young West European female for friendship, maybe more. Tel No: 0906 515 7112 Box No: 341923 7112 Box No: 355085

AURIAN 43, likes body building, weight lifting, motorbikes, cars, fishing, seeks female, 30-40 for fun and friendship. Tunbridge Weils Tel No: 0906 515 7112 Box No: 380066

PROFESSIONAL male, 63, assertive, many interests, seeks curry, non assertive lady for special relationship that offers something different. Tel No: 0906 515 7112 Box No: 357723 €

PAKISTAN male 50, 6ft, medium 6FT 2ins black guy, seeks female build, seeks lady, 50-55. Tel No: 0906 515 7112 Box No: 357711 0 0906 515 7112 Box No: 383028

TAKE a chance on me. Warm, sincere, young at heart, NS 64yr old widower, 5ft 9ins, medium build, seeks sophisticated larty for Index. relationship. London area. Tel No: 0906 515 7112 Box No: 357525

SILVER fox. Wealthy, attractive 44yr old male, seeks female to pamper for fun times. Tel No: 0906 515 7112 Box No: 357445 🗒

9ins, tanned, educated, solvent, good lifestyle, seeks attractive lady for friendship, fun and more. **Tel** nor friendship, fun and more. **Tel No:** 0906 515 7112 **Box No:** 357391

DARREN 40, loving, caring, seeks female, 25-50 for lots of TLC. Single mum. Tel No: 0906 515 7112 Box No: 364078 male, 25-60 for discreet relation side, seeks slim-medium build, ship. Tel No: 0906 515 7112 Box No: 0906 5

BARRY 47, 6ft, well built, seeks young fer to wine and dine. Gillingham. **Tel No: 0906** 

515 7112 Box No: 353231 🗃

male, 5ft 7ins, homely, family type seeks pretty, petite, slim female for everlasting love. Dartford, Tel No. everlasting love. Dartford. Tel No 0906 515 7112 Box No: 357207

ANDREW 59, seeks similar age female for friendship and LTR. Te No: 0906 515 7112 Box No 357261

MALE 53, good looking, seek female for LTR. Tel No: 0906 51: 7112 Box No: 357127

515 7112 Box No: 351497

YOUNG 40yr old dark haired male

### Gay

wrestling, seeks male for wrestling bouts. Tel No: 0906 515 7112 Bo

SENIOR bi male. N/S. clea pamper for run times. 1et No; 1906 52-110-11 illiate, 1v3, citeal 515 7112 Box No: 357445 haven, seeks similar bi male i local area. Maidstone. Tel No HANDSOME successful male, 5ft 0906 515 7112 Box No: 357781

KEVIN 34, 6ft 2ins, blond hai good looks likes nights out, sports holidays, seeks similar male, an age for adventurous fun times. Te sweet, seductive lady for hassle free LTR. Tel No: 0906 515 7112 Box No 155984 \$\vec{18}{100}\$ medium build, toned, young boyis

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Cape Town	26°C	Tenerife	20°C
Cardiff	9°C	Tokyo	13°C
Gibraltar	15°C	Vancouver	5°C
Hong Kong	23°C	Warsaw	7°C
Las Palmas	20°C	Wellington	15°C

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Chatham	Saturday	6:40pm 4.7m	Sunday	7:09am 4.7m
Dover	Saturday	4:58pm 5.2m	Sunday	6:30pm 5.1m
Dungeness	Saturday	5:15pm 5.9m	Sunday	6:42pm 5.8m
Ramsgate	Saturday	5:28pm 3.9m	Sunday	6:06am 3.9m
Sheerness	Saturday	6:28pm 4.6m	Sunday	6:57am 4.6m
Whitstable	Saturday	6:26pm 4.4m	Sunday	6:53am 4.4m

8°C	9°C	9°C	9°C	8°C	Gravesend	10°C	$11^{\circ}$ C	12°C	11°C	10°C	Sevenoaks	8°C	9°C	10°C	10°C	8°C	1
7°C	9℃	10°C	10°C	8°C	Maidstone	10°C	10°C	12°C	11°C	10°C	Sittingbourn	e 7°C	9°C	10°C	10°C	8°C	
8°C	9°C	9°C	9°C	8°C	Ramsgate	8°C	10°C	10°C	10°C	8°C	Tonbridge	9°C	10°C	11°C	11°C	10°C	
7°C	9°C	10°C	10°C	8°C	Rochester	7°C	9°C	10°C	10°C	8°C	Tun Wells	9°C	10°C	11℃	11°C	10°C	



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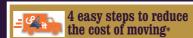




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### Keep Kent Working! It's jobs for Kent

## orking! Employers urged to support apprentices

### **National Trust** offers trainees vital experience

THE National Trust is offering six-month work placements for unemployed young people at the former Kent home of Winston Churchill.

Since March last year, Chartwell in Westerham, near Sevenoaks, has taken on four trainees, who have become fully immersed in all areas of the estate's work, including gardening, website design and exhibition planning.

And while the scheme will come to an end next month, the National Trust will be taking on new trainees before the end of the spring.

One of those to have benefited is Jonathon Primmer, who is now working with the conservation team as well as researching for a new exhibition at Chartwell.

He said: "I was looking for any relevant employment to get my foot in the door, and I stumbled upon this trainee position.

"It has exceeded all expectations, providing me with training and practical, work-related experience so important to employers.

"I now see it as a vital part of my future employability."

Early last year, the National Trust embarked on the Future Jobs Fund scheme in conjunction with the Department of Work and Pensions, whereby a number of the trust's properties would take on young people aged 18-24 who have been out of work for more than six months.

The trust hopes the scheme will provide young employees with training and experience to better their chances of getting work.

Senior administrator Susan Rattray said: "We hope young people will see these posts as an opportunity to boost their skills in a unique environment."

Email sue.rattray@nationaltrust.org.uk or visit your local job centre for more information.

### By **STEVE KNIGHT**

EMPLOYERS throughout Kent are being encouraged to show their support for the workforce of tomorrow as part of National Apprenticeship Week.

Running from Monday to Friday, the programme aims to highlight the talents and skills young people can bring to an organisation, and also to celebrate the value of apprenticeships.

Applications are also now open for the National Apprenticeship Awards, which are open to all organisations that employ apprentices, as well as to the apprentices

Rachel McKellar - South East regional director for the National Apprenticeship Service (NAS) - said: "I would urge all South East employers and apprentices to enter this year's awards.

"They recognise and reward employers and apprentices, and provide an opportunity to showcase their achievements on a regional and national basis.

"Every year it's breathtaking to see firsthand how these inspirational apprentices are making such a positive impact on their employers and on the local community."

Last year, 20-year-old retail management apprentice Holly Manley, from Dartford, was named National Apprentice of the Year.

The NAS says Holly is a shining example of how apprenticeships provide training to expand career horizons, having been promoted from supervisor to store manager at Superdrug in a matter of months.

She said: "Winning the National Apprentice of the Year 2010 has opened a lot of doors for me. It's amazing to be selected from all the apprentices nationwide, and such a boost to know that all your hard work is being recognised.'

For this year's awards the NAS will be listing England's top 100 apprenticeship



VITAL TRAINING: Hairdressing apprentices get expert advice at Canterbury College

employers, as well as giving separate awards for the small, medium, large and macro employers of the year.

Entries close on March 25. Visit www.apprenticeships.org.uk/awards for more information.

Meanwhile, several Kent training providers are holding activities to help promote National Apprenticeship Week.

Canterbury College is hosting an interactive exhibition at Whitefriars in the city centre from Tuesday to Friday, covering a wide variety of courses on offer. These include childcare, accounting, and plumbing.

Student demonstrations will be held, with interest welcome from potential students, schools, parents and businesses.

MidKent College is holding an employer event promoting apprenticeships to local small and medium enterprises, as well as two open evenings for school leavers and those already in employment to discuss how to get on to an apprenticeship.

Finally, the Medway branch of Connexions - the Medway Youth Trust - will hold an open morning on Wednesday to advise young people on what apprenticeships are available, how much money they can expect to earn and more.

Visit www.apprenticeships.org.uk for more information.

WHAT is your business doing to help Keep Kent Working?

Is it running an apprenticeship scheme to attract young workers? Are its employees being sent on training courses to aid their personal development? Or is it funding a university scholarship to help find the businessmen and women of the future?

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### Train & Retrain & EDUCATION



### Battle of bands could lead to music career

A COUNTY-wide 'battle of the bands' competition is being held to promote training and potential careers in the recording industry.

The Music Clash '11 contest is being run by Kent County Council and sponsored by Canterbury Christ Church University's Broadstairs campus, with support from Kent Music and the charity Rhythmix.

Winners will spend a day at the university's recording studios, where an expert sound technician will add some professional polish to their work.

They will also receive tips for succeeding in the music industry during a master class led by one of the professionals who teach at

Campus director Dr Andrew Gower said: "We're delighted to be sponsoring this important event and supporting Kent's young musical talent.

"The university is keen to encourage musical interest and talent at all ages, and

we hope the experience of taking part in events like Music Clash will encourage our county's talented young musicians to take up opportunities for study - whatever their musical taste, style or background."

Young musicians from all genres are invited to upload a short video of an original piece of work to www.musicclash.kent.gov.uk, which will then be rated by the public over the next two months.

The top five entries will also win the chance to perform their songs at a live gig which will be filmed for the internet.

Cllr Roger Gough, Kent County Council's cabinet member for corporate support services, said: "This is a fantastic chance for all young people to get involved in Kent's thriving music scene.

"All participants will get great exposure and the winners will receive a real boost to their careers with insider knowledge from experts at Canterbury Christ Church University's Broadstairs campus.'

### Creating the light fantastic

DISADVANTAGED youngsters from Canterbury helped to create a light graffiti' exhibition, organised by the University for the Creative Arts (UCA).

The LightTAG project offered workshops throughout the South East, where participants were taught how coloured LED lights can create light drawings and animations through an innovative camera technique.

A launch event will be held at London's BFI on Friday, followed by a tour of galleries in the South East.

UCA visual artist Tine Bech said: "LightTAG has been a fantastic experience for everybody involved.

"The young people who participated have created a really visually engaging project.

"One of the project goals is to show youth culture in a positive light and increase the visibility of young people's voices, which I think we've achieved.

"We often forget that universities don't just award degrees, but connect with communities, with businesses and, in this case, with young people."



**ILLUMINATING:** Camera technique helped youngsters create 'light graffiti' and art

### Skills course at Connexions

CONNEXIONS has been awarded the contract to deliver the Prince's Trust Team Programme in Kent.

The 12-week scheme is open to young people aged 16-24, who are currently looking to develop their confidence, learn new skills and get into work.

Courses are now available in Dover, Swale and Maidstone.

Chief executive Sean Kearns said: "The Team Programme has an excellent track record in helping people move into jobs, training or education, and we are delighted to be working with the Prince's Trust and Mid Kent College on this programme.

"The course offers an exciting challenge to those wanting to develop their skills and gain a nationally-recognised qualification."

The programme consists of a residential week, community project, CV writing and interview skills, work placements, fundraising and other practical experiences.

The course is free and will not affect those receiving jobseekers' allowance.

See www.connexionskentandmedway.co.uk or call 01622 683155 for more information.

Apprenticeship Week 7-11 February 2011



### Summary of events in Thanet:

#### Monday 7th February

- Launch of Training Solutions Facebook site
- College Apprenticeship Graduation event



#### Tuesday 8th February

. Thanet College recruits 'The Apprentice'

### Wednesday 9th February

- Principal Graham Razey live interview on Academy FM at 11.15am.
- Drop-in session about Apprenticeships College Library 12 midday until 5.00pm

#### Thursday 10th February

Training Solutions take over the Community Hub at Westwood Cross 10am-1pm

#### Friday 11th February

- Training Solutions take over the Community Hub at Westwood Cross 10am-1pm
- Thanet College hosting the Coastal College Consortium for the 'Employer Engagement Task Group'

#### Saturday 12th February

- Apprenticeship Bus will be at Wissland Cross from 8.30am-6.00pm.
- Launch of a range of new Thanet College Apprenticeship programmes





**Events run by Training Solutions** At Work - Through Work - For Work 01843 605032 / training.solutions@thanet.ac.uk



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Working knowledge of mediation is preferred but not essential. You will have management, marketing and business development skills and experience of managing and motivating volunteers.

Salary for the post is pro rata £28,860 p.a. You will be required to work 24 hours per week. Some evening work may be required. Driving license is essential. This post is subject to a Criminal Record Bureau Disclosure Check

If you are interested in this exciting opportunity please send your  $\ensuremath{\text{C.V}}$ with a covering letter to: PO Box 482, Ashford, Kent. TN23 9PY

Closing date is Friday 18th February 2011





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If you are interested in working with us, please send your CV and Cover Letter via e-mail detailing your experience, skills and qualifications along with your availability to Allan Tucker, Project Manager at allan.tucker@gardline.com

Closing date: Thursday 10th February 2011



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### **Community Researchers** Salary: £8.50 per hour

Do you have excellent people and communication skills; the confidence and ability to work independently; extensive knowledge of the local area and orchard farming community and; a clean driving licence and access to own transportation?

The Institute of Occupational Medicine (IOM) is a major independent centre of scientific excellence in the fields of occupational and environmental health, hygiene and safety. We are looking to recruit  $\boldsymbol{2}$ individuals to assist with recruitment and liaise with participants in a scientific study of pesticide use in the surrounding areas of Canterbury / Maidstone. The study will include both orchard farmers and residents as part of its investigation.

The successful candidate will receive full training on the study and will be paid £8.50 hourly for time worked. Working hours will be flexible and subject to project needs and negotiation. IOM will cover all travel and expenses associated with the project.

For further information regarding the role please visit our website www.iom-world.org/recruitment

Closing date for applications is 18 February 2011. Interviews will be held on 4 March 2011.



### The future of local media

Be a part of an exciting and growing team developing our portfolio across Kent

### Media Sales Executives - Field Based x3 **Full Time permanent - Ashford and Weald** Full Time permanent - Tunbridge Wells and West Kent Full Time permanent - Medway

KOS Media look for highly motivated people to create and sell multi-media solutions in our market leading portfolio including newspapers, magazines and digital sales.

We believe and pride ourselves in good customer service, professional marketing solutions and

excellent business relationships. We provide innovative ideas that will in return give our clients real value and response.

Looking after and growing an existing customer base along with finding new business will form the basis of the job role. You will need to be a self motivated individual with sales experience, good communicator, tenacious and hard working to succeed in this environment.

### **Telephone Sales Executives x2 Maternity Cover fixed term 12 months Full Time permanent**

If you are highly driven, confident, a self motivated team player with good communication skills who is able to work under pressure to deadlines and targets, in our fast paced and fun telesales department, then apply.
You will be office based and working with an existing client base of advertisers where customer

service is paramount, but you must also be able to search out new business to develop and grow

your territory revenues and opportunities.
We believe and pride ourselves in good customer service, professional marketing solutions and excellent business relationships. We provide innovative ideas that will in return give our clients real value and response.

Media experience is not essential as full training will be given.

We offer an excellent basic salary plus generous bonus scheme, ongoing training and career development, five weeks' annual leave, contributory pension and life assurance scheme (after qualifying period) and all the benefits of working for a large media organisation

Please apply in writing with your CV and covering letter in the first instance to: Ynez Coton, Commercial Director, ARCHANT KOS MEDIA Apple Barn, Hythe Rd, Smeeth, Ashford Kent. TN25 6SS Or email ynez.coton@kosmedia.co.uk

### **Sales Manager**

The Sales Manager will play a lead role in developing new business and maintaining existing relationships. The ideal candidate should be comfortable with all stages of client relationship management and should be proficient at sourcing leads, securing new revenue, delivering presentations, writing proposals, negotiating and closing.

The person we are seeking will be an energetic and enthusiastic individual with excellent sales skills, a self starter; highly motivated and will have excellent verbal and written communication ability. You will need to demonstrate a proven sales track record, preferably from within media, will have a good understanding of the benefits of printed, online and live media and knowledge of the Kent marketplace would be useful.

### Media Sales Executives Tunbridge Wells

KOS Media look for highly motivated people to create and sell multi-media solutions in our market leading portfolio including newspapers, magazines and digital sales.

We believe and pride ourselves in good customer service, professional marketing solutions and excellent business relationships. We provide innovative ideas that will in return give our clients real

Looking after and growing an existing customer base along with finding new business will form the basis of the job role. You will need to be a self motivated individual with sales experience, good communicator, tenacious and hard working to succeed in this environment.

#### Telephone Sales Executives x2 Ashford

You will play the key role in selling advertising across our market leading portfolio of newspapers, websites and mobile products.
Candidates may possess a track record in telephone sales, combining excellent communication

skills, tenacity and the ability to build relationships.

Ultimately, we need an articulate and assured sales person with a structured and positive manner. Your might also be looking to enter media as a career within sale and this would be an excellent

We offer an excellent basic salary plus generous bonus scheme, ongoing training and career development, five weeks' annual leave, contributory pension and life assurance scheme (after qualifying period) and all the benefits of working for a large media organisation.

Please apply with your CV and covering letter in the first instance to: Christine Davidson, Commercial Director ARCHANT KOS MEDIA, Apple Barn, Hythe Road

Smeeth, Ashford, Kent TN25 6SS Or by email christine.davidson@kosmedia.co.uk

**ARCHANT** KOS MEDIA

· Ability to work as part of a team and to play a key role in this growing company

The Kindergartens are a family run group of successful and well established nursery schools situated in

For further details and a full description of the post please email: nicky.peckham@thekindergartens.co.uk The School is committed to safeguarding and promoting the welfare of children and young people and expects

**Book-Keeper/Account Administrator** with an enthusiastic and committed approach to work in our Head Office based in Marden, Kent to start as soon as possible

• A good working knowledge of Sage

• At least two years' experience in a similar position

A competitive salary and conditions are offered

Excellent communication skills

· Self motivated and organised

THE KINDERGARTENS

### Find a job online



Register your details and we'll email you daily with new jobs that match your selected criteria

### JobsforKent.co.uk

The smart way to find a job in the County

www.thekindergartens.com Public Sector

You can also find the latest jobs online: www.jobsforkent.co.uk

**KOSMEDIA** 

Telephone: 01303 817040 Fax: 01303 817004 Email: appointments@kosmedia.co.uk Online: www.jobsforkent.co.uk



To advertise in this section

01303 817040

### **Tele-Sales Consultant Educational Travel**

Churchill House Summer Centres is an expanding business running English Language courses for young international students at residential centres throughout the UK. We need a non-group sales consultant at our Head Office in Ramsgate.

Your customers are agents and parents world wide. You need patience to explain our range of products, subtle negotiating skills to agree a best choice and a passion to win business to close the deal. You have a proven record of telesales success in a similar business (retail travel agency, tour operator), a high level of self-motivation and the capability to build lasting relationships based on trust and integrity.

This is a permanent position with a generous remuneration package tailored to attract the best. Full CV & current salary to: Greg Patton, Churchill House, Spencer Square, Ramsgate, CT11 9EQ greg@churchillhouse.co.uk

JobsforKent.co.uk The smart way to find a job in the County

### The Folkestone academy



Required ASAP

#### **HOUSE GUIDANCE & CARE MANAGER**

Kent Scheme band 7 point 20 (within the range of 20 – 24) Full time, permanent, 43 hours per week Term time only plus 5 INSET days (which equates to £19,870 pa)

An exciting opportunity has arisen for a dynamic, enthusiastic and skilled Guidance Manager to join our successful team of House Guidance Managers. Pastoral Care and Guidance at the Academy are delivered through our eight unique Houses. The House Guidance Manager plays a pivotal role in supporting the welfare and care of the studentsin the House, working closely with the Head of House and as part of the wider team of Guidance Managers. In addition, House Guidance Managers undertake supervision and security duties on a rota basis.

We seek to appoint a Guidance Manager who will share our dedication and commit ment to positive discipline, care & guidance of young people and who will build strong working relationships with students and their families

Full details and an application form are available from our website: www.folkestoneacademy.com Alternatively contact Sally Taylor on 01303 842400 or via email: sally.taylor@folkestoneacademy.com

### Closing date: 10 February 2011 at 5.00pm

The Folkestone Academy is committed to the safeguarding of children and promoting the welfare of children and young people and expects all staff and volunteers to share this commitment. The successful applicant will be subject to appropriate child protection screening including checks with previous employers and the Criminal Records Bureau. The Academy is an equal opportunities employer.

The Folkestone Academy, Academy Lane, Folkestone, Kent CT19 5FP Tel: 01303 842400 ?Email: admin@folkestoneacademy.com



**St. Lawrence College** 

### CALLING ALL NURSES

Are you thinking about returning to work? Do you have up to date clinical skills?

Then talk to us as we now have a vacancy in our professional Medical Care Team based here at the College.

St Lawrence College is a co-educational Independent School based in heart of Ramsgate and set within 40 acres of Grounds.

We require a trained Nurse with experience of minor injuries and ideally some immunization / pastoral care / counselling skills & health promotion, to work part time in our School's established medical centre. You will be working with Children from the ages of 3 to 18 years of age.

The hours of work are: 15 per week worked on Mondays, Tuesday & Thursdays 15.30 – 20.30 hours & every third Sunday for on call duties. This is a Term Time position only working for 34 weeks of the year and would ideally suit someone local to the School

St Lawrence College is committed to safeguarding and promoting the welfare of children and young people and expects all members of staff & volunteers to share this commitment. Appointments are subject to an enhanced CRB Clearance and satisfactory references being obtained.

We are committed to equal opportunities and diversity and welcome applicants from all groups and communiti

Closing date for applications: 18th February 2011

Please send your completed application and covering letter together with your current salary level to: The Human Resources Manager, St Lawrence College College Road, Ramsgate, Kent. CT11 7AE Or apply at: vacancies@slcuk.com www.slc-uk.com

### Teachers Needed Primary, Secondary and SEN.

Capita Education Resourcing is the leading provider of educational staff throughout the UK.

Our dedicated and friendly Kent team can provide

- ✓ Daily/weekly/termly supply opportunities
- ✓ Excellent rates of pay paid weekly
- ✓ Free in-service training and CPD assessment
- Free use of resource centre

✓ An out-of-hours service

Even if you can only spare one day a week we would love to hear from you.

To find out more information and to register with us, please call us free on 0800 731 6871

CAPITA



### **Calling all Teachers** & Cover Supervisors

Primary, Secondary and SEN Education

Our professional team can offer:

- Daily/weekly/termly supply opportunities
   Excellent rates of pay paid weekly
- Free in-service training and CPD Courses
- An out-of-hours service 24/7

Whether you require daily, short term, long term or permanent roles across Kent and the SI we would love to hear from you.

To find out more information and to register with us, please call us on: 0845 450 1496 or email: kentteam@tltp.co.uk





RAISING ASPIRATIONS - DEVELOPING SKILLS - DELIVERING QUALITY

#### **HEAD OF BUSINESS RELATIONS**

Salary Scale: Basic salary £35k. Target achievement £40k and additional incentive payments up to £10k for 37 hours per week, all year

The college is looking to recruit a Head of Business Relations to manage a portfolio of existing customers and attract new customers through excellent customer service, sales and effective account management in line with the College business targets and service level agreements.

Job reference: HBR001

#### PROGRAMME LEADER IN **HEALTH AND SOCIAL CARE**

Salary Scale: £29,413 - £34,817 for 37 hours per week, all year

The college is looking to recruit a Programme Leader in Health and Social Care to ensure a well-organised high quality course or study programme that effectively meets the needs of the students.

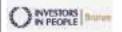
The main duties of this role include teaching, tutorial work, curriculum development and planning and to lead a team of staff including coordinating the delivery of courses within the Health and Social Care programme area.

Job reference: PLH&S001

Closing date: 16 February 2011

For further details and to apply online please visit our website www.thanet.ac.uk and click on 'Vacancies'. Alternatively contact the HR Office, Thanet College, Ramsgate Road, Broadstairs, Kent, CT10 1PN or telephone our application line for an application pack on (01843) 605052

Promoting Equality Preventing Discrimination













#### "Raising Aspirations, Developing Skills, Delivering Quality"

Do you have what it takes to be a College Governor?

Thanet College continues to build on the success and achievement of its students in a wide range of vocational courses, specialising in areas such as art and design, music, media and performance, engineering and technology, hospitality, care and business.

College Governors are members of the wide community served by the College who volunteer their senior level experience and skills for public benefit. They are responsible for the educational character and mission of the College, for the proper use of its resources and for safeguarding its assets. Governors are committed to the value of lifelong learning, the promotion of equal opportunities and maintaining standards.

We have a vacancy for a Governor serving on our Governing Body and Audit Committee. The successful applicant should have broad managerial experience and knowledge of organisations at a senior level and be conversant with financial procedures and/or audit

Please apply in writing to:

Nicky Stevenson **Deputy Clerk Thanet College** Ramsgate Road **Broadstairs** Kent CT10 1PN

The closing date for applicants is Monday 14th February 2011.

Please note: Previous applicants need not apply

Thanet College is committed to Equal Opportunities.

## RAISING ASPIRATIONS - DEVELOPING SKILLS - DELIVERING QUALITY

#### **Additional Support Tutor**

The college is looking to recruit an Additional Support Tutor to be responsible for the support service for learners with Autistic Spectrum Condition and Language and Communication needs.

Salary Scale: £25,589 - £30,205 for 37 hours per week, all year

Closing date: 9 February 2011

Interview date: 28 February 2011

For further details and to apply online please visit our website www.thanet.ac.uk and click on 'Vacancies'

Alternatively contact the HR Office, Thanet College, Ramsgate Road, Broadstairs, Kent, CT10 1PN or telephone our application line for an application pack on (01843) 605052

Job reference: AST001

**Promoting Equality Preventing Discrimination** 















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The smart way to find a job in the County

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#### **Accountancy**

#### Accounts Assistant

Sevenoaks

Hand Picked Hotels is a collection of

Hand Picked Hotels is a collection of 17 luxury country house hotels throughout the United Kingdom and Channel Islands. Accounts Assistant Maternity cover I Based Sevenoaks I £17.5kWorking as part of a busy, friendly team, you will provide ledger and accounting support to both our head office and individual hotels, including supervising bought and sales ledgers, cash book reconciliations and assisting withmonthe nd procedures. Data withmonth end procedures. Data reporting on a daily, weekly and monthly basis will also formpart of your role. You will have strong numeric skills, good Excel knowledge and demonstrate excellent attention to detail. Previous knowledge of Opera and Sage is desirable. Please apply with CV and covering letter with current salary details to: Keely Dobinson at handpicked.co.ukClosing date: 11th February 2011

w.handpicked.co.uk To apply/more information: Hand Picked Hotels

kdobinson@handpicked.co.uk Quoting Job Ref: kos

#### **Child Care**

#### **Cover Supervisors**

#### All over Kent

kentteam@tltp.co.uk To apply/more information

All over Kent
Salary Negotiable
Calling all Teachers; Cover
SupervisorsPrimary, Secondary and
SEN Education Our professional
team can offer: •
Dailyweek/Nermly supply
opportunities • Excellent rates of
pay - paid weekly • Free in-service
training and CPD Courses • An outof-hours service 24/7 Whether you
require daily, short term, long term require daily, short term, long term orpermanent roles across Kent and the SEwe would love to hear from you. To find out more informationand to register with us, please call us on:0845 450 1496 or email:

### **HR Administrator**

London Teaching Pool Ltd Quoting Job Ref: kos

#### Teachers

All Kent Salary Negotiable

Calling all Teachers: Cover SupervisorsPrimary, Secondary and SEN Education Our professional team can offer: • Daily/weekly/termly supply opportunities • Excellent rates of pay - paid weekly • Free in-service training and CPD Courses • An outof-hours service 24/7 Whether you of-hours service 24/7 Whether you require daily, short term, long term orpermanent roles across Kent and the SEwe would love to hear from you. To find out more information and to register with us, please call us on:0845 450 1496 or email: kentleam@ttlp.co.uk

To apply/more information
London Teaching Pool Ltd Quoting Job Ref: kos

#### **Customer** Service, **Call Centre**

#### Telesales

#### Maidstone

Salary Negotiable Sparkle; Smile Returning to work?Looking for a ne challenge?Salary up to £18,500 per annumFull Holicary entitlement Maidstone town centre wardstone town centre loczationBring your personality to work and let it work 4 u!Telesales based operation. Call 01622 662610 quoting REC500.

To apply/more information: Theme Events

Quoting Job Ref: REC500

#### HR. Recruitment

#### Brandshatch

17 luxury country house hotels throughout the United Kingdom and Brandshatch Place Hotel £18kResponsible for all HR administration for a designated group of properties, your duties will include setting up and updating personnel records in line with personnel records in line with auditand data protection requirements, aswell as administering the employee benefits system and assisting with recruitment of new staff members. We are seeking a confident, pro-active and highly organised individual with excellent knowledge of Microsoft Office to deliver a first-class HR admin service. Please apply with CV and covering letter with current salary details to:Keely Dobinson at kdobinson@

kdobinson@ handpicked.co.ukClosing date: 11th February 2011. www.handpicked.co.uk

To apply/more information: Hand Picked Hotels kdobinson@handpicked.co.uk

Quoting Job Ref: kos

#### Management. Senior **Positions**

#### **College Governor** Thanet

"Raising Aspirations, Developing Skills, Delivering Quality"Do you have what it takes to be a College Governor?Thanet College continues to build on the success and achievement of its students in a wide range of vocational courses specialising in areas such as art and design, music, media and performance, engineering and technology, hospitality, care and College Governors are members of

the wide community served by the College who volunteer their senior level experience and skills for public benefit. They are responsible for the educational character and mission of the College, for the proper use of its resources and for safeguarding its assets. Governors are committed

promotion of equal opportunities and maintaining standards. We have a vacancy for a Governor serving on our Governing Body and Audit Committee. The successful applicant should have broad managerial experience and knowledge of organisations at a senior level and organisations at a senior level and be conversant with financial procedures and/or audit processes.Please apply in writing to:Nicky StevensonDeputy ClerkThamet CollegeRamsgate RoadBroadstairs/Kent CTIO 1PNThe closing date for applicants is Monday 14th February 2011.Please note: Previous applicants need not applyThanet College is committed to Equal Opportunities.

To apply/more information: Quoting Job Ref: kos

#### Nursing, Medicine. **Care Work**

#### **Psychological** Therapist Ashford PTP

Salary £21,519 \_Çô £27,849 pro

rata
Psychological Therapist - Fixed Term
for 6 months£21,519 - £27,849 pro
rata - 20.81 hours per
weekEssential Car User Allowance
up to £1,239Based Ashford PTP KCA
(UK) Psychological Therapy Providers
(PTP) provides a wide range of high
raulify innovative orimany care quality, innovative primary care mental health services. We offer a strong departmental framework with regular clinical supervision, line management, monthly team meetings and effective opportunities for further training and career development.

The Ashford PTP team requires a psychological therapist to work in close collaboration with colleague close collaboration with colleagues in a stepped care service. You will work in surgeries based in the local area and have a commitment to improving access to psychological therapies for people with depression and anxiety. A strong interest in

Cognitive Behavioural Therapy (CBT) would be an advantage. The team also delivers EMDR, Brief Dynamic Interpersonal Therapy for Depression (DIT), Couple Therapy for Depression (CDT) and eligibility and interest in these areas and Interpersonal Psychotherapy for Depression (IPT) will also be useful. The base is will also be useful. The dase is a multi-agency partnership taking referrals from both primary and secondary care. For an informal discussion about the post please contact Liz Hamlin, Clinical Manager HAPT on 0123 639383. Applications and job descriptions can be downloaded from www. kca. org. uk. You can also emall recruitment@ kca.org.uk or call 01795 590795 and select option three. Please quote ref. 736. Closing date: 15 February 2011. Interview date: TBCKCA (UK) is committed to the principles of equality of opportunity located in the Live It Well Centre, a principles of equality of opportunity

for all. Charity no: 292824 To apply/more information: KCA (UK) admin@kca.org.uk

#### Transport, Logistics, Aviation

Quoting Job Ref: 738

#### **Class 2 LGV Moffett** Driver

#### Maidstone

Salary 29 - £10 Per Hour LGV C / HGV II Moffett Drivers required for on-going temporary work. All applicants must hold a current Moffett certificate as well as a digital tachograph card. Working Monday to Friday (days) up to 45 hours per week. PAYE or Limitled Company Drivers welcome. Due to insurance annificants must be at Salary £9 - £10 Per Hour insurance, applicants must be at least 25 years old and have no more than 6 points for minor endorsements (no DRs or DDs). For further details please call Alex on 01622 664999

To apply/more information: Best Connection Agency (The) maidstone@ thebestconnection.co.uk Quoting Job Ref: AH0001

KENT COUNTY COUNCIL

THE MARRIAGE ACT 1949 AND CIVIL PARTNERSHIP ACT 2004

#### APPROVED PREMISES FOR CIVIL MARRIAGES & CIVIL PARTNERSHIPS

An application has been made to Kent County Council to grant an approval for the following premises to act as a venue for the solemnisation of civil marriages and civil partnerships:-

Name of Premises: Turner Contemporary Gallery, Rendezvous, Margate

Applicant: Duncan Healey

The application and plan of the premises may be inspected at the address below during normal office hours. Any person may give notice in writing of an objection to the grant of an approvagether with the reasons, within 21 days from the date of this newspaper. Objections should be sent to the address below.

Giles Adey Head of Registration 1st Floor, Invicta House Maidstone, ME14 1XX



#### PUBLIC NOTICE

Notice is hereby given that Sathiyamoorthy Mathiazhagan of 137 Winlaton Road, Bromley, Kent BR1 5QA, has applied to Dover District Council for the grant of a new off-license application. Hours for sale of alcohol: Monday to Sunday 6am until 11pm, for the premises of Parks Convenience Store, situated at 10 Park Avenue, Deal, Kent CT14 9AL.

Full details of the application can be viewed at the offices of the Dover District Council, White Cliffs Business Park, Dover (www.dover.gov.uk).

Any person wishing to submit representations to my application must give notice in writing to the address shown above, giving in detail the grounds of objection by

It is an offence for anyone knowingly or recklessly to make a false statement in connection with a Licence Application. The maximum fine on summary conviction is £5,000.00.

#### To advertise in this section



#### **Highways - District of Sevenoaks**

**HEVER ROAD, EDENBRIDGE - (TEMPORARY** PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

Notice is hereby given that owing to the Notice is nereby given that owing to the likelihood of danger to the public whilst works are carried out on or near the highway the Kent County Council intends to make an Order restricting the use by vehicular traffic on Hever Road, Edenbridge from Phillippines Close to outside Delaware Cottages.

The Order will become effective on 21st February 2011, will be in operation and remain valid for a maximum period of 18 months; the works are eeks. These restrictions will be effective when the appropriate signage is in place.

The alternative route for the above restriction will be via: New House Farm Road, Lydens Lane, B2026 Hartfield Road and B2026 Mill Hill.

The purpose of the closure is to facilitate installation of a new electricity supply.

#### STATION ROAD, SHOREHAM - (TEMPORARY PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGIII ATION ACT 108/ AS AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS)

Notice is hereby given that owing to the likelihood of danger to the public whilst works are carried out on or near the highway the Kent County Council intends to make an Order restricting the use by vehicular traffic on Statio Road, Shoreham 5m from the railway bridge.

The Order will become effective on 21st February 2011, will be in operation and remain valid for a maximum period of 18 months; the works are planned to last 5 days. These restrictions will be effective when the appropriate signage is in place.

The alternative route for the above restriction will be via: Church Street, Shoreham, Filston Lane, Shoreham, Twitton Lane, Otford, Pilgrims Way West, Otford, Station Road, Otford and Shoreham Road, Otford.

The purpose of the closure is to facilitate installation of 15m of service cable.

#### Highways – District of Shepway

RECTORY LANE. BROOKLAND (PROHIBITION OF DRIVING) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

Notice is given that because of works to carry Notice is given that because of works to carry out tree-cutting and aerial cabling, the Kent County Council intends to make an Order prohibiting through traffic on Rectory Lane, Brookland, on or after 9 February 2011 for up to 3 days or until the works have been completed.

The road will be closed between the junctions with Oldhouse Lane and King Street

The alternative route is via Oldhouse Lane, Carter Lane and King Street.

The road will be closed between 9.30 am and 3.30 pm each day and re-opened outside these hours.

#### VARIOUS ROADS, ROMNEY MARSH (PROHIBITION OF DRIVING) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE **ROAD TRAFFIC (TEMPORARY RESTRICTIONS)**

Notice is given that because of bridge inspections, the Kent County Council intends to make an Order prohibiting through traffic on Various Roads, Romney Marsh, on or after 14 February 2011 for up to 3 days or until the works have been completed.

The roads affected, dates of closure and alternative routes are as shown below.

Each road will be closed for 1 day, on or after the date shown, between 9.30 am and 3.30 pm.

Wenham's Lane, Old Romney will be closed at Yoakes Bridge on 14 February 2011.

The alternative route is via Eighteen Acre Lane, A259 Rhee Wall, A2070, lvychurch Road and Wenham's I ane

closed at Blackmanstone Bridge on 15 February.

The alternative route is via the road linking St Mary's Road with Newchurch and the road linking Newchurch with Lower Wall Road.

The un-named road between Turnagate Cottage and Ashford Road will be closed at Star Inn Bridge on 16 February.

The alternative route is via School Road and St Mary's Road.

#### Highways – District of Swale

#### HIGHWAYS ACT 1980 – SECTION 116 STOPPING UP OF LAND ADJACENT TO BYSING WOOD ROAD AND WESTERN LINK (B2045), **FAVERSHAM**

AM GIVING NOTICE THAT the Kent County Council propose to make an application to the Magistrates sitting at Sittingbourne Magistrates Court on 7 March 2011 at 11.30am for an Order under Section 116 of the Highways ror an Order Under Section 1:60 of the Highwan Act 1980 to extinguish highway rights on the grounds that they are unnecessary on land adjacent to Bysing Wood Road and Western Link (82045), Faversham as shown in red on the plan on deposit.

A copy of this notice and the plan referred to are on deposit, and can be seen during normal office hours, at the main reception of Kent Highway Services at Sessions, County Hall, Maidstone, Kent ME14 1XQ.

If you require further information or would like to discuss this matter, please contact Network Performance of Kent Highway Services in writing at the address given below, or by telephone on 08458 247 800 (24 hour contact centre).

#### Highways - Borough of **Tonbridge and Malling**

(BELL LANE, DITTON) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council intends to make an Order prohibiting the use by through traffic on Bell Lane, Ditton on or after Monday 21st February 2011 for a period of up to 1 day or until such works are completed.

The alternative route is via Oak Drive, Maple Close, Laburnum Drive, New Hythe Lane, A20 London Road.

Kent Highway Services apologise for any inconvenience caused by these works, which are necessary to cleanse guillies, pipe work and empty soakaways. Should you require any further information for these works, the contact is Sara Fletcher on 08458 247 800.

#### (NEW HYTHE LANE & KINGFISHER ROAD. LARKFIELD) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS)

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council intends to make an Order prohibiting the use by through traffic on New Hythe Lane from north side of Fire Station access to a point approximately 50m north of the pedestrian crossing on or after Sunday 27th February 2011 for a period of up to 1 day or until such works are completed. Access to Kingfisher Road will be available via Lunsford Lane only.

The alternative route is via A2o London Road, Lunsford Lane, Leybourne Way, New Hythe Lane.

Kent Highway Services apologise for any inconvenience caused by these works, which are necessary for carriageway resurfacing works. Should you require any further information for these works, the contact is Keith Jacobs on 08458 247 800.

(PADDLESWORTH ROAD, SNODLAND) (PADDLESWOITH ROAD, PROBLEMY)
(PROHIBITION OF TRAFFIC) TEMPORARY
ORDER 2011 THE ROAD TRAFFIC
REGULATION ACT 1984 AS AMENDED BY THE
ROAD TRAFFIC (TEMPORARY RESTRICTIONS) **ACT 1991** 

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council intends to make an order prohibiting the use by through traffic on Paddlesworth Road from Paddlesworth Farm to St Benedict Road on or after Tuesday 22nd February 2011 for a period of up to 1 day or until such works are completed.

The alternative route is via Stangate Road, Snodland Road, St Benedict Road.

Kent Highway Services apologise for any inconvenience caused by these works, which are necessary to cleanse gullies and pipe work. Should you require any further information for these works, the contact is Sara Fletcher on 08458 247 800.

(PHILPOT'S LANE, HILDENBOROUGH) (PRILIPUI'S LANE, HILDENBOROUGH)
(PROHIBITION OF TRAFFIC) TEMPORARY
ORDER 2011 THE ROAD TRAFFIC
REGULATION ACT 1984 AS AMENDED BY THE
ROAD TRAFFIC (TEMPORARY RESTRICTIONS)
ACT 1991

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council intends to make an Order prohibiting the use by through traffic on Philpot's Lane, Hildenborough on or after Monday 21st February 2011 for a period of up to 5 working days or until such works are completed.

The alternative route for westbound traffic is via Watt's Cross Road, B245 London Road, Morley's Road, Scabharbour Road, Scabharbour Lane and for eastbound traffic via Coppings Road, Compasses Road, B2027 Penshurst Road, High Street, Hildenborough Road, Rings Hill.

Kent Highway Services apologise for any inconvenience caused by these works, which are necessary for carriageway resurfacing works. Should you require any further information for these works, the contact is Robert Seggie on 08458 247 800.

## (PLAXDALE GREEN ROAD, STANSTED) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS)

NOTICE is hereby given that because works NOTICE is nereby given that because works are proposed to be carried out on or near a road the Kent County Council intends to make an Order prohibiting the use by through traffic on Plaxadae Green Road from the junction of Labour in Vain Road for 180 metres northwards on or after Monday 21st February 2011 for a period of up to 19 days or until such works are completed.

The alternative route is via Labour In Vain Road, Tumblefield Road, Plaxdale Green Road. South East Water apologise for any inconvenience caused by these works, which are necessary to install new pipe work. Should you require any further information for these works, the contact is David Winterburn on 01634 276362.

## (SNODLAND ROAD, BIRLING) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council intends to make an the Kent County Council Intends to make an Order prohibiting the use by through traffic on Snodland Road, Birling from Langold House eastwards for 50 metres on or after Monday 21st February 2011 for a period of up to 1 week or until such works are completed.

The alternative route is via Stangate Road, Bull Road, Birling Road, Leybourne By-Pass, Castle Way, Malling Road, Hollow Lane.

Kent Highway Services apologise for any inconvenience caused by these works, which are necessary to replace a culvert to prevent flooding. Should you require any further information for these works, the contact is Sara Fletcher on 08458 247 800.

For further information, please contact Kent Highway Services, on 08458 247 800 (local rate) or visit www.kent.gov.uk/highways



#### PUBLIC NOTICE

Notice is hereby given that Vodafone Limited and Telefonica O2 (UK) Limited are to apply to Ashford Borough Council for planning consent to erect a new installation at:-

Grass Verge, South side of Stanhope Road, opposite Crundale Close, Ashford, Kent, TN23 5RQ.

Crundale Close, Ashford, Kent, TN23 SRQ.

The proposed installation will be located on the grass verge on the south side of Stanhope Road, opposite Crundale Close (approximately 15 metres west of junction with access road into The John Wallis Church of England Academy). If any person who believes and has evidence to support their belief that they have rights to the grass verge on Stanhope Road, please contact the person below:

Brian Phillips, GVA,10, Stratton Street, London W1J 8JR. Tel: 0207 911 2114.

Email brian.phillips@gva.co.uk Comments should be made in writing before 16th February

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BREACH LANE, UPCHURCH (PROHIBITION OF DRIVING) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

Because of a structural bridge inspection. Kent County Council intends to make an Order prohibiting through traffic on Breach Lane, Upchurch, on or after 6 March 2011 for up to 2 days or until the works have been completed.

It is planned the works will be carried out from Sunday 6 March 2011 at 9.00 pm until Monday 7 March 2011 at 5.00 am.

The road will be closed at the railway bridge There will be no access for through traffic between the A2 and the junction with School Lane.

The alternative route is via A2 Hartlip Hill, London Road, Church Lane, School Lane and Boxted Lane.

#### PRIORY ROAD, FAVERSHAM (PROHIBITION OF DRIVING) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

Because of works to install a new water meter and associated pipework, Kent County Council intends to make an Order prohibiting through traffic on Priory Road, Faversham, on or after 23 February 2011 for up to 8 days or until the works have been completed.

The alternative route is via Dark Hill and Davington Hill.

SEED ROAD, NEWNHAM & HOPES HILL, DODDINGTON (PROHIBITION OF DRIVING) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

NOTICE is given that because of water mains replacement works, the Kent County Council has made an Order prohibiting through traffic on Seed Road, Newnham and Hopes Hill, Doddington, on or after 14 February 2011 for up to 6 weeks or until the works have been completed.

SEED ROAD will be closed between the junctions with Hopes Hill and Foxen Road from 14 February 2011 for up to 2 weeks.

The alternative route is via Hopes Hill, The Street, Doddington Lane and The Street.

HOPES HILL will be closed for its entire length from 14 March 2011 for up to 2 weeks.

The alternative route is via The Street, Doddington Lane, The Street and Seed Road.

TONGE ROAD, SITTINGBOURNE (PROHIBITION OF DRIVING) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

NOTICE is given that because of gas mains replacement works, the Kent County Council has made an Order prohibiting through traffic on Tonge Road, Sittingbourne, on or after 14 February 2011 for up to 8 weeks or until the works have been

The road will be closed from the junction of All Saints Road for a distance of approximately 26 metres eastwards.

The alternative route is via Tonge Road, Murston Road, A2 Canterbury Road, Fox Hill, The Street, Hempstead Lane, Lower Road and Lomas Road

For further information please contact Kent Highway Kent Kent serviceson 08458 247 800 (local rate) or visit www.kent.gov.uk/highways



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## Orlando the ideal family trip

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YOU can't hide the fact that you will have to trade in that entertaining sports car or hot hatch of yours one day, for something a little more sensible.

Squeezing a child seat into the back of a Porsche 911 is deeply inconsiderate, though the thought of owning an MPV might give you sleepless nights.

But car manufacturers are perceptive in keeping up with our needs and wants, and Chevrolet has answered the above problem with the Orlando.

The rest of the Chevrolet range is a familiar sight in the UK now, and the quality of the product has been improving healthily with each new car. That bodes well for the Orlando (from £16,395), which not only has to cope with the quality of the opposition, but also the hard life that kids, dogs and life in general will throw at it.

It looks something of a cross between an SUV and a people carrier. The combination of big windows and an SUV-like height offers an excellent driving position.

Pushing buttons is no chore either, partly because the equipment level is good regardless of which model you choose but also because the cabin quality is the best yet to come from Chevrolet.

The design itself is smart, with a deliberate deep centre panel dividing the space between the two front seat occupants. Higher spec models have tasteful pianoblack trim and leather on the steering wheel, all of which help to push up the classy feel.

Of greater importance to a buyer in this segment however is space, and the Orlando is certainly not short of it.

Three rows of seats mean this is a sevenseater with ease, and even with the third row in place there is a respectable 89 litres of boot space on offer.

Drop to five seats and this goes up to a generous 727 litres, and a giant 1,487 with two rows folded.

Apart from space, equipment and good value the Orlando has other talents. For a start, the 2.0-litre diesel is exactly what you would expect from a good quality, modern unit. There is power easily accessible through much of the rev range, and the gearchange on the standard six-speed

But even more surprising than that is the way the Orlando responds to your inputs. The steering isn't mushy or vague, and the suspension being slightly firmer than you might expect means it won't loll around in corners either.

It has not become a hot hatch and it will still swallow bumps without upsetting everyone on board, but the fact that it will do as it is told rather than vaguely reinterpret your actions is a rare commodity in MPV-land.

It makes a difference, and difference is what this Orlando offers. There is a huge choice of seven-seaters out there for a range of budgets, but not every driver will be happy with a soulless box. Thankfully for those of you with a little more personality and a keen eye for a bargain, the Orlando

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10 10	CORSA 1.2 ENERGY3DR, Silver Lightning, 2,045 miles	£8995	£875
1010	CORSA 1.3 CDTI ENERGY 3DR, Glacier White. 2.800 miles	£10995	£1039
1010	CORSA 1.2 ENERGY 5DR, Metro Blue, 2,925 miles	£9995	£949
10 10	CORSA 1.4 SE 5DR, Beach Green, 4,740 miles	£10995	£1049
1010	CORSA 1.2 ENERGY 3DR, Star Silver, Del miles	£9495	£899
1010	CORSA 1.2 ENERGY 3DR, Metro Blue, Del miles	£9495	£899
10 10	CORSA 1.2 ENERGY 3DR, Silver Lake, Del miles	£9495	£899
1010	CORSA 1.2 ENERGY 3DR, White, 2,734 miles	£8995	£879
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1010	ASTRA 1.6 ACTIVE 5DR, Star Silver, 5,010 miles	£11495	£999
1010	ASTRA 1.8 SRI X PACK 3DR, Black Sapphire, 3.490 miles ASTRA 2.0 CDTI SRI 5DR,	£13995	£1199
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ZAF	IRA SELECTION	WAS	NOW
1010	ZAFIRA 1.8 ENERGY 5DR, Sovereign Silver, 1,570 miles	£13995	£1299
1010	ZAFIRA 1.8 ENERGY 5DR, Black Sapphire, 4,325 miles	£13995	£1299
1010	ZAFIRA 1.6 LIFE A/C 5DR, Ultra Blue, 4,690 miles	£12995	£1199
1010	ZAFIRA 1.7 CDTI ENERGY 5DR, Star Silver, 2,390 miles	£14995	£1469
INSI	GNIA SELECTION	WAS	NOW
1010	INSIGNIA 2.0 CDTI EXCLUSIVE 5DR, Star Silver, 6.395 miles	£15495	£1499
1010	INSIGNIA 2.0 CDTI EXCLUSIVE 5DR, Black Sapphire, 10,180 miles	£14995	£1447
СОМ	IMERCIAL VEHICLES SELECTION		NOW
1010	COMBO 1.3 CDTI 5DR,		
1010	White, 17,005 miles COMBO VAN 1.2 5DR,	£7995+VAT	£7495+VA
1010	Galcier White, Del miles NEW MOVANO 2.3 5DR.	£8995+VAT	£8495+VA
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			LT KANGOO 1.5 DCi 86 EXPRESSION, Air con, Radio/(D. Ex demo	
			LT MEGANE CABRIOLET DYNAMIQUE TOM TOM DCi 130. (limate and cruise	
			LT New SCENIC 1.5 DCi 110 DYNAMIQUE TOM TOM, Air con, Alloys. Ex demo	
			LT Twingo 1.2 Extreme, 3 Doors, Air Conditioning, ABS with EBD	
			LT Twingo 1.2 Extreme, 3 Doors, Air Conditioning, ABS with EBD	
			LT Twingo 1.2 Extreme, 3 Doors, Air Conditioning, ABS with EBD	
			LT Twingo 1.2 Extreme, 3 Doors, Air Conditioning, ABS with EBD	
			LT Clio 1.2Turbo Dynamique S, 3 Doors, ABS with EBD, Air Conditioning	
			LT Clio 1.2 16v Expression, 5 Doors, ABS with EBD, Air Conditioning	
			LT Clio 1.6 Dynamique S Automatic, 3 Doors, ABS with EBD, Air Conditioning	
			LT Grand Modus 1.2Turbo 100hp Dynamique, 5 Door, ABS with EBD, Air Conditionin	
			LT Grand Modus 1.6 Dynamique Automatic, 5 Door, ABS with EBD, Air Conditioning	
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2007 07 VOLKSWAGEN Polo 1.4 S 80, 5 Doors, Manual, Hatchback, Petrol	

VOLKSWAGEN will energise the surpermini sector for the next two months with top offers on its award-wnning Polo, to follow up on a successful 2010.

Until March 31, all versions of the 2010 European Car of the Year apart from GTI hot hatch and BlueMotion eco warrior models are available to private buyers with £500 off – starting with the entry-level Polo S 1.2-litre three-door at £9,495.

It also means that PCP (personal contract purchase) deals with Volkswagen Finance start at just £99 per month, including up to three years' free servicing.

The latest and fifth generation Polo was launched in October 2009 and has also been voted World Car of the Year 2010.

The car's growing reputation helped the Polo to its best-selling year in the UK since 2003.

### **Cut-price high-spec new Lancer**

**Compiled by Steve Loader** 

MITSUBISHI has launched a new high-value special edition Lancer model, the petrol-engine 1.5 Juro (£14,749).

Based on the current midrange Lancer 1.5 GS2, it gains black leather upholstery and a Kenwood integrated sat nav system, which includes a reversing camera as standard.

It also brings Bluetooth connectivity, i-Pod connection, 16-inch



alloys, climate control, leather steering wheel with audio controls, electric windows, powered and heated

door mirrors, and metallic paint with colour-keyed rear spoiler.

On the safety front it also comes with front, side, curtain and knee airbags and a Euro NCAP five-star safety rating.

### Extending the eco range at Vauxhall

VAUXHALL has announced a 'first' by offering eco models across its entire five-strong van range.

Carrying the brand's Ecoflex label, the line-up now includes two new Luton-built Vivaro Ecoflex panel van 2.0-litre diesels, at 90PS (88bhp) and 115PS (113bhp) both with low CO2 outputs for their sector of just 185g/km, despite having payloads of up to 1,254kg.

The duo complement the recently-launched Corsavan Ecoflex 1.3CDTi Start/Stop which emits a miserly 105g/km CO2.

At the other extreme in bulk and offering bestin-class CO2 output of 202g/km, is the 3.3 tonne Movano Ecoflex, while Astravan and Combo Ecoflex models complete the Vauxhall range.

Vauxhall Commercial Vehicles' brand manager Steve Bryant said: "Green credentials are becoming a higher priority for customers looking to reduce the carbon footprint of their vehicles.





up to £3,000 in part exchange allowance when doing so. Well with Hyundai, you can

## Canterbury dealer planning three-pronged brand attack

### **STEVELOADER**

LONG-established Canterbury Mazda has shaken up its partner brand line-up.

The site in Broad Oak Road is to relinquish the Hyundai brand in September - the Motorline group is tipped to take it on - but has already set-up two new marques in its place.

They are premium all-wheel drive brand Subaru and rugged Isuzu, which deals exclusively in pick-up trucks.

Along with Mazda they will create an all-Japanese brand array for the Canterbury firm, which is a standalone car dealership within the John Parker and Son steel group, owner of the huge site behind the car showrooms.

#### Complement

Canterbury Mazda dealer principal Kevin Ferrell was delighted with the acquisitions, selling a Subaru even before he had a chance to put up the new signs:

"The two brands complement the models in our long-running Mazda franchise," he told

"But they are also a good fit in other ways: the demographics for the Canterbury and rural east Kent area are right for the 4x4 dependability of the Subaru line-up, especially the rugged Outback and Forester models - some of the





RUGGED DUO: (I-r) The Suburu Outback and Isuzu Rodeo form part of the new all-Japanese portfolio at Canterbury Mazda

farmers around here will have fond memories of the little pick-up trucks that made the brand popular in the UK in the 80s.

"The CT post code area contains a lot of families who enjoy a rural lifestyle and country pursuits, go to horseshows and so on. The Subaru range still contains the racy 300bhp Impreza WRX, but it looks more discreet these days and is aimed at a more discerning performance driver, but we see our main market as rural buyers.

"The timing is good too with the impressive new diesel engine now available for those who are wedded to that fuel."

He added that Isuzu was also welcome and would be popular with local farmers looking for a workhorse, but he also expected the dealership's association with the ParkerSteel operation to pay dividends:

"Our parent company has a massive reach, not just in Kent; it has a database of 30,000 customers and many will be in the construction sector and looking for a tough 4x4 site vehicle."

Sales for both brands are already under way and work will start soon on a £50,000 refurbishment and signage.

Both new brands share the same Midlandbased distributor, which should be pleased with the Subaru development particularly.

Just six years ago, Subaru's UK import base was re-located to a 28-acre purpose-built facility at Neats Court near the Port of Sheerness on Sheppey, after outgrowing its previous site in Gloucestershire.

The move coincided with rapid growth for the brand, which then suffered a setback as consumers starting switching more and more to diesels in the all-wheel drive premium sector.

Compounding the problem was Subaru's decision to remain loyal to the distinctive horizontally-opposed cylinder or Boxer engine layout that gives its cars good handling and perforance and underpins the marque's Uncommon' marketing pitch.

So, rather than buying in a diesel - though this would have entailed some re-working of its models - it opted to take time to develop a unique Boxer diesel engine, now driving a resurgence of interest in the brand.

With Canterbury Mazda adding it to its portfolio, Subaru now has a well-placed distributor for the whole of the east of the coun-- former franchise holder KAP at Folkestone having decided to concentrate on servicing and parts.



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Official Government Environment Data. Fuel consumption figures mpg (Ritres/100km) and CO2 emissions (g/km). Aven 1.4 17 Sdr. Urban - 35.8 (7.9), Extra-urban - 60.1 (4.7), Combined - 47.9 (5.9). CD2 emissions 140g/km, Captiva 2.0 VCDL LT 5-seat: Urban - 32.1 (8.8), Extra-urban - 45.6 (6.2), Combined - 39.2 (7.2), CO2 emissions 191g/km, Cruze 1.6 5.4dr: Urban - 31.4 (9.0), Extra-urban - 51.4 (5.5), Combined - 41.5 (6.8), CO2 emissions 159e/km. Spark 1.2 LT 5dr. Urban - 42.8 (6.6), Extra-urban - 67.3 (4.2), Combined - 55.4 (5.1), CO2 emissions 119e/km.

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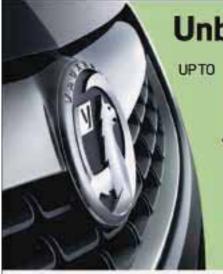
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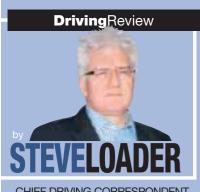
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CHIEF DRIVING CORRESPONDENT steve.loader@kosmedia.co.uk

#### **Kia** Sportage

CHANGE is a constant theme at Kia and in the motor market generally nowadays.

Five years ago, like many people, I might have said there is nothing more frustrating than something that looks like a four-wheel drive motor, but has just two wheels under

It conjures memories of that old fraud, the Matra Rancho of the 70s/80s – it should have been dubbed the Macho – created to capitalise on the buzz from the original Range Rover.

#### 'Funky chunky'

Recently though, carmakers have found success with economical front-wheel drive designs that have what I call the 'funky chunky' 4x4 look.

A convenient label like 'crossover' has helped too, making the Nissan Qashqai and Peugeot 3008 big sellers in particular.

And so we come to the Kia Sportage, launched with a fanfare last year in arresting full spec 4x4 glory, but now available in bigA Kia to buy not its value



selling front-wheel drive only versions too.

Not only does it exhibit how the market has changed, but also how Kia's image has been transformed in just a few years.

The Korean brand's previous two generations of Sportage were tough and worthy and offered tremendous value, the Mk II being offered latterly with the seven-year/100,000mile warranty now standard on all Kias.

But its replacement is a Kia you can buy because you simply like it, without even considering that warranty and keen pricing from

It is no coincidence that it is also the first

Kia penned completely by former Audi design guru and TT creator Peter Shreyer.

He joined Kia four years ago, but new cars aren't sketched and then made overnight so Shreyer's influence was diluted until the arrival of the Sportage, which could prove to be as pivotal - at least, for now - in changing Kia's image as was the first TT for Audi.

I refuse to label it a crossover though, because the selling pitch there is how such cars straddle the family hatchback, medium MPV and compact SUV/4x4 sectors; the new Sportage is bigger and more striking and lacks the seating/cabin versatility of top crossovers like the Qashqai and the Skoda Yeti.

The rear seats, for instance, do not fold absolutely flat though the cargo space - with seats upright or flat – is good. It will also seat three across the back with good elbow, leg and headroom.

However, despite a big and tall body the Sportage feels nimble and well-sorted and can be pushed hard with just a bit of wallow on bonds. on bends.

But if you think you need the big 2.0-litre petrol (161bhp) and diesel (134bhp) engines to wring the best out of it, think again.



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2004 Mercedes C180 Kompressor 4 dr saloon, silver/black leather, facelift model auto/man with full S/H......£7995 £7495

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#### **P/X BARGAINS**

2000 PEUGEOT 106 GTi 1600, 3 door hatch, red, alloys, really quick... ..£1,995 1999 RENAULT MEGANE 1.6 RT 5 door hatch, red, with contrasting interior ...... £995 £795 1999 FORD MONDEO 2.0 LX 5 door hatch, silver. £995 £795 1997 ROVER 200 1.6 3 dr AUTOMATIC, red with black trim, tax and MOT.

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I would advance the case of the entry level 133bhp 1.6 direct-injection EcoDynamics petrol model tested here. It is lively but smooth and comes with a crisp six-speed gearbox and an automatic stop/start system for urban use, both enabling it to average well over 40mpg.

You will pay more than £1,500 extra for its 114bhp 1.7 diesel equivalent and need to





drive many miles before you claw back that cash through an average fuel consumption only 10mpg better.

And the annual road tax bill for the diesel is iust £15 less.

Even at Sportage 1 spec level as tested here, the car comes laden with features including a USB/iPod connection, and the interior is as sharply styled as the exterior, though the



plastics quality lets the side down in places.

I would trade up as far as you can afford, because the Sportage looks stunning with all the kit on; those wheel arches are designed for big 18-inch alloys and why not have the full leather treatment plus 4x4 too (from £21,255)? For this is a Kia to be proud of - buy it for itself, as much as the pricing and warranty.

#### **Driving**Portfolio

#### KIA SPORTAGE 1.6GDi ECODYNAMICS £17,015

Driving appeal (OUT OF FIVE)	****
	,,,,,,,,
Image	***
Space	***
Value	****
Running costs	****
Reliability	****
How green?	***
Road tax	£125/year
Best rival	Nissan Qashqai

#### **The**Verdict



#### DON'T LIKE:

the lack of rear seats that fold properly flat



#### NOT SURE:

everyone will realise how much this car shows that Kia has come of age



#### REALLY LIKE:

the style, vitality and promise of even greater things to come from Kia

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CLIO, 16v, 2008, abs brakes alarm fitted cd player central locking drivers airbag electric windows immobiliser, black, 55 miles, £18490, Ashford, 0844 826 5918 (TRADE)

CLIO, Dynamique TCe 100, 2010, abs brakes air conditioning alloy wheels drivers airbag electric windows front fog lights full service history immobiliser multiple airbags power steering single cd player remote central locking isofix child seat points adjustable steering column height adj drivers seat, pearl black, 10348 miles, £8000, Ashford, 0844 826 5918 (TRADE)

CLIO. 16v. 2008. blue. 55 miles. £16000, Ashford, 0844 826 5918 (TRADE)

CLIO I Music 75, 2010, als brakes CLIO, I Music 75, 2010, abs brake air conditioning alloy wheels drive airbag electric windows immobilis multiple airbags power steering single cd player remote central locking, silver, 10 miles, £9595, Ashford, 0844 826 5918 (TRADE)

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CLIO. VVT 128 GT. 2009, abs brakes air conditioning alarm fitted alloy wheels cd player central locking cruise control drivers airbag electric windows immobiliser multiple airbags power steering, blue, 24014 miles. £8000, Ashford, 0844 826 5918

CLIO dCi 86 TomTom Edition 2009 pearl pearl black, 18400 miles, £11630, Ashford, 0844 826 5918

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alloy wheels central locking drivers airbag front fog lights multiple airbags power steering trip computer isofix child seat points remote audio controls, platinum, 64387 miles, £3200, Ashford, 0844 826 5918

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CLIO, 16V Expression, 2007, abs. CLIO, 16V Expression, 2007, abs brakes alarm fitted alloy wheels cd player central locking drivers airbag electric windows immobiliser multiple airbags power steering, blue, 29371 miles, £4500, Canterbury, 0844 856 4494 (TRADE)

CLIO Dynamique Turbo 100 2010 abs brakes air conditioning alloy wheels drivers airbag electric windows front fog lights full service windows front fog lights full service inistory immobiliser metallic paint multiple airbags power steering single cd player remote central locking adjustable steering column height ad drivers seat, silver, 12724 miles, 29000, Canterbury, 0844 856 4494 (TRADE)

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CLIO. 16V Dynamique TomTom. 2011. abs brakes air conditioning alarm fitted alloy wheels cd player central locking drivers airbag electric windows immobiliser multiple airbags power steering satellite navigation black, 7991 miles, £9495 Canterbury, 0844 856 4494 (TRADE)

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CLIO, 16V Dynamique, 2006, abs brakes alloy wheels cd player central locking drivers airbag electric ws immobiliser power steering. blue, 21000 miles, £4500 Canterbury, 0844 856 4494 (TRADF)

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CLIO, 16v, 2008, abs brakes bluetooth car kit cd player drivers airbag, black, 55 miles, £18500, Canterbury, 0844 856 4494 (TRADE)

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SCOTORY FORE VESIEN EXTEC CUMMTE 100 MATTER BUTO GREEK WITH PRINT	0.00
CAROEN	
2001(ST) CERTORN CE SE 161 400 BAFTO BAFTO, GABLO RED. (1988 exer-	- Nie
GORSA : 2000/19 VALIGABLE DE SATUR S	- Crum
2010/10 VALIDALL COMM. FOCUSSY AC 108 HEYCH ACTS, VOLUMEN 1989 1989	1000
DO ROCKE VALUEDALL CORRECTOR SLEE ACT 101 SURTO, BLACK, ESTO WILLIAM STORMS STORMS SLEE ACT 101 SUR HATCH ARTO, DLIES, THE WHILE	(3.40)
3000(se) YBUKBALL CONSA SESSER WY 18H RATCH AUTO, BLACK, THEO HISA. 3000(se) YBUKBALL CONSA SESSER WY 18H RATCH AUTO, BLUE, 1990 HISA.	0.86 0.86
2000/000 VALVERALL COMMA TALVE AC 161 SCO HAPCH ASTS, LICTUR BLUE, 4000 miles	0.00
BOOKS WEXNALL CORES SLICE AC 107 SCR HISTOR ASTO, GDLE 2000 miles.  BOOKS WEXNALL CORES SLICE AC 107 SCR HISTOR ASTO, SLICE, 5007 miles.	0.40
2000/001 VIBILIDADI, CORRA TAJER ACT SEVINDE NATOS ARTO, RIJER ARTO HIMM 2001/011 VIBILIDADI, CORRA DESCRIA NEV 1801 HARTON AUTO, GALLO, 1800-miles	12,494 C7,494
2000/31% VALKBALL CORBA (SUIE AC 16Y IOS HATCE AUTO, BAUNC, 2000 miss	DC481
200000 VANHALL COME ELEGENIC OF DR WETCH WITE THE STORM WHO	(1,)01
SCORES NAZON S STWARFA NES ANTA, BLASE, MINI ORIGIN.	113,000
BOOKSE RUZZIA II STANARA (DA HANCA AZITO, DEB. 1000 miles. 3000 SI NAZIZIA S II TS 1000 MATZIA (AZITO, BRED. 5000 miles.	(1) (N)
2006/36 BEIZER 4 6 TS 109 HATCH AUTE, SAST, 21000 mine	C180
2007/TH MADES 2 C CAPELLA TOD HAPES AUTO, AL INSIGNED BALTON, TODAL HAVE 2007/THE SACCH 2 2 S DOR SATES AUTO, DUCK, 1900/miles	15.00 (5.00)
SUZUKI	
SCORING SCIENC CRIMING VITARIA SIES RETILITE AUTO, 1979, 1900 volum. SOOK-SI, SUCIANI CRIANO VITARIA SEY RETILITE AUTO, 1979, 1900 volum.	P14300
STANCING SHOOKS WHITE BUY SOM HAT HE ANT TO MUNIC, AND HARM.	53,486
TOYOTA	15 000
DOMEST TOWERS PROSET SPORT VALUE OF WATCH, ALCOHOLIN SOLVER, \$500 minu.	Print
SOUTH TOYER ALREST SPIRT WITH HE SEE AFTER MITE, MUE, 1000 DIE.  SOUTH TOYER CONDUCT IN WITH HE HATCH MITE, MURRING BUILD FOR	(A.10) (A.10)
2011 (C) TOYOTA ALRESTS NYT. I MAN SCO HATCH ARTS, ALABERTUS BLUTS, 1700 miles	19,000
3000001 TEXETA FAMIS TE HITA 100 MATER ACTO, NEMETAA SQUEET, FAMIS HAMA 3000001 TEVETA CORDULA TE VYEA 100 HATCH MATE, GION SLUE, GIRN HOME.	(7,00) (7,00)
3000/00] TOYSTE NAME T BRITS SYST HIS HATCH ACTS, CHARRISONS, MISS HASS. 3000/00] TOYSTE NAME T BRITS SYST HIS HATCH ACTO, BLACK, 1890-1-1644	97,00
SOOKUM TOYOTA HARR VERSO T SINNET OVT. MAY MOTE, ALABAMAN SILVER, ISSO	U.MI
SCOURS TOYETA RANK Y SHIPT NOT I SERVICE ARTO, SCHOOL TORS NAME.	
3001(IC) TOYOTA, YURIS TJ. 1071 (BB) (DR BAYCH GUNG, BAJBERIUM SILVER, 1710) HER. 3004(IU) TOYOTA, YURIS T BRAYD NYT) HER HOTCH AUTO, 41,000(IUM AULIER), 1710 (HER.	0.00
2000/00 FDYSTA FAME T SYNCE WITH SINF ANTO, CARSTAL SOUTH MINE AND STOLEN FORCES WHEN WHEN THE SYNCE FOR THE STOLEN FOR STOLEN ST	0,00
3006/31Q TOYSTA TURKE Y SPROT SYTY SER REPOX ANTO, CAYOTTIS, SIGURDI, MIRE WHITE	- DI 200
DOOLDE TENDE HOOR T BROT SYTH DIN HACK, BLACK, SHIDH HAND REISSEAN	TE, JIN
STORY OF MATERIAL CHICAGO IN FOCUSER HOFCH AND MALE MATER, 2000 MINEL	-0.00
SCOOLING WEEKING CASHIGAN ACCIONAL TOOR HATCH AUTO, ALLEWINGAN BELTER, SHICK HOM- DERFOLM, WEEKING CASHIGAN ACCIONAL TOOR HATCH AUTO, ALLEWINGAN BELTER, AND HOME	217 MH
2000/2019 NESSAN GARDAGAI ACENCYA SOR MATON, BLADY, BRIEF MINH	29,100
2001(31) WISHIN SHOUGH ACENTA JON BAPEN, CAPPELATTE, 19000 HINES 3010(30) WARRED STIES SACRED SON HISTOR ARTS, WHITE, 1000 HINES	\$10,000 \$10,000
SCHOOL WISHER BOTH YEEL MAY JANTA, CREW, YORK HOLES. SCHOOL WISHER MACHIN ACCOUNTS AND MACHIN AUTO, BLACK, MINN HOLES.	DUM:
SAMURE WILLIAM MICHAELERYA (BIT BAPEN APPO, RED. 1900 minu	10,480
2006/00] ROSSER BOTE, SCENTA SEPVACOD, RESCRICE RES, LUNCO HARA 2007/07] ROSSER MICHA ACENTA CC CONVERT MUZ 40/75; SLUE, SHIFT HARA	17,686 67,988
BOTOCHIE MEDIANI POLO ILTRO IESE HATON ANTIL ALBIMINIUM RELIEFE, DIO HIGHE SOCI-STI, MODIANI MICHIA ACENTA SIRI BATEN AUTO, BILIE, 1500 HIGHE	97,986 DC/997
3001(A) ROSAN MONE GREETS SOR HETCH MATS, MID. ROSE HOME. 3001(A) ROSAN MONE SPIRTS SOR HETCH MITS, RIC. TIDDS HOME.	0.00
\$000,000 MODEL MICHE SPIRITS EDIT HETCH WITH, MUSE, 1988 miles	108
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3000/01 YEARSALL ROTAN LIFE AC 167 M SEK HAPCH AUTO, BERGEROFF, 16000 HORSE	0.00

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THIRD SANDARD, ARTHAR OFFERS HIS SENSY ARTIS, ASSAURANCE SERVICE HIS MINN.	-9
200000 VARZHILL AFTRA UPF AC 140 STUTE AUTO, BUJER, 1400 elles 200727 VARZHILL, AFTRA GERGIO HE STUTE ALTE, FARRACOTTA, 1600 (1664)	- 11
STREET, SANSON, ASTON OF ACT OF STATE AND A ADMINISTRAÇÃO, ASTONOMO DE PORTO DE PORTO.	-46
SHIPS SAUDHALL ARTHU ORBICA SHI SECUTE AUTO, MUR, 18000 miles.	- 91
ZHIRETEL KKOKHILL, AETHIK SEDELIH SIK EZIVEE AUTO, PANACOTTA, 16000 miles	- 8
(RODER) SALDINES ARTICUPE AS WY RETURN AND SALACK, 1986-1986	-11
CONTRACTOR SECURITY AND SECURIT	- 816
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STOREGO SAUDURES EMPORESARE NOVARRE AUTO, ACCIDENTAL SECTION, STORE (1984)	- 11
2006/01 LAZONELL TEXTIS LIFE SEVERY 62TO, AARGOSTTE, 600 wiles 2006/01 SAZONEL, AGUS 2006/01 RATON ARTO, BLIEF, 5000 wiles	- 0
2007(E) SAUKHAL, JACON LIFE WIT BRY ARTO, CRARGEOUS, 800 HOME	- 65
PROPERTY SALESHALL SWAYS LIFE YOV BRY AUTO, TURGUISHE, THERE HAVE,	- 41
20073E) NADAWAL DEFRA LIFE NY REY, ALAWANDE SEJIER, 1900 MAH.	
2007111 SADONAL, DANIA LIFE SECRET ACID, BLUE, 1000 miles	- 11
2006231 VERTINELL AREA TERR MPT ACTS, ALEMENTS DENDR, 1907—The 2007237 NAZDRIEL SERVA LIFE INF MPT ACTS, BLUE, 19005 NASH.	- 6
STREETS CHEVROLET MATERIAL TOR HATCH HATCH HATCH TOO HERE.	_11
SINGLES SAUSTRALL SURFIELLIPS WY BAY AUCS, QUIRENBAY SELVER, 1990 HARD	- 1
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2007/20) CHRYSLER PT CHURCH LIMITER SOR HAPTH AUTO, ALVAHAUM SLUYER, 1000 HAM	_11
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DITEGRY PERSON AND A 10th ORIGIN ANTO, ANYON BUILD. THE WHILE	-810
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SIGNAGES PRINCIPOR SET SAR SE BETWEE ARTS, ALLMANDAR SILVER, MICH. HOME.	_0
2007(ST) PRODUCT 20T SPORT SOR HATCH AUTO, BLUE, 2000 HARA.	_0
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2006/01; HOHEA JAZZ DEI SE SON HAPCH AATO, BLACK, GHO HARM.	
2006/01 HONDA JACK DIVIS DON HERCH ANTO, RED, DIST WHAL	-11
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DORNOO MERCODOS ADOS A CLASO KOM ARRIPGANDE DE SON JAPON MOTE, DEACH, 1900 WAS	- 111
DRINGES METICEDES-MESIC A CLASS WHILADIA/PLANCE SE DOS HATCH, SELEE, 18800 onless	-89
2010) SI WARDEDGE-BEING A CLASS 6104 CLASSIC BS 1,998 SSP MATCH 8070, BLACK, 1908 MINIS 2017) DI MERIODGE-BOING A GLASS 6104 GLASSIC BS 5019 FAFON 6670, BUIN, 5000 MINIS	- 410
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VOLKSWAGEN	
STIRLIU VILKIMALEN POLD BY RISK MAY HATCH AUTO, MLACK, 1986 minn	-91
DESIGN FOLKSWALEN DOOF BUTCH FIR TIL SEY HIFTST AUTO, MACK, THIS HOME.	-81
THINGS YOUR DANGER WILL BY SET AND MATCH WITH, SAFEY 1000 WINES THINKS I YOUR SHADEN ARTHA & TON TO SALOON AUTO, ALLANDRING SILVER, 1988 WINE	- 25
DISTRICT WOLKSWARDH SOOF 5 DOW HERDY SUPPL SHEET, YESTER WHAT	- 4
2007-071 VOLKSMADDY GOLF & DOD NATCH WATE, MADE, 19000 wiles.	- 1
ZERTET) YOLKSMALKH POLIC SI (BEB-P) SER HWYCH AUTO, ALUMNIUM SILTER, THEIR HRH	- 85
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DISTRIPT SOCIALISMA DEN FOLD IS SIGN ALTICH SUITO, SIGNY 1000 miles DISTRIPT VOLKSIMMA DEN FOLD IS SIGN ALTICH AUTO, AUTO, SIGNAT, 1000 miles DISTRIPT VOLKSIMMA DEN FOLD IS SIGN ALTICH AUTO, SIGNA SIGN, SIGNI MILES DISTRIPT VOLKSIMMA FOLD IS SIGN ALTICH AUTO, SIGNA SIGNI MILES	- 11
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#### By **STEVE LOADER**

DESPITE economic gloom and doom, new car registrations managed to rise by nearly two per cent in 2010.

Admittedly, industry sources predict a fall of five per cent for the coming year, but the sound reasons why many people splashed their cash on a new motor last year have not really changed.

The big ticket item in anyone's budget, a new house, is not really an option in such uncertain times, but anyone who has a steady job and cash in the bank might fancy changing their car now.

Savings accounts are earning a pittance, so you might make more through big savings on a new car thanks to good deals from carmakers and forecourts desperate to deal.

There is a new realism about list prices anyway as manufacturers recognise that these fairly tale figures are a big deterrent to genuine private buyers, thereby outweighing their intended benefit to carmakers: to convince fleet buyers of fantastic bulk-buy discounts and also to give dealers room to manoeuvre on deals and part exchanges.

Other buyer incentives out there in a tough market include superb packages on finance – which banks simply won't match – insurance and servicing.

There are also outstanding warranties available such as Vauxhall's 'lifetime' guarantee on cars up to 100,000 miles.

Servicing deals often cost extra but can be very cost-effective, so ask about those if one is not offered.

Remember too that road tax also favours downsizing or changing to a leaner and meaner motor; most superminis and many family hatchbacks now qualify for zero



BEST SELLER: Vauxhall's stylish Astra was No2 in the UK sales chart last year

road tax in year one and modest charges thereafter.

Petrol power is also coming back into the frame against diesel, particularly at the lower end of the market. The fuel itself is set to stay cheaper than diesel simply because oil refining capacity is geared more to the former.

Petrol engines are also cheaper to buy upfront and lighter, and while they still cannot compete on economy with diesels, it is the savings elsewhere that quietly add up: less wear and tear on tyres and front end mechanicals. Diesels may have won over many sceptics

Diesels may have won over many sceptics with their good low-down power delivery, but small and efficient turbocharged petrol units are making a difference here now and, with the nimbleness of petrol power, make for more entertaining driving.

Petrol engine emissions are also being lowered steadily so their road tax and emissions credentials are far better.

Factor in all of the above and the sums

Factor in all of the above and the sums start to add up on ditching something dated and less efficient in favour of a modern and more eco-friendly model.

• For more on '11 New Reg trends and buying tips, see inside.



## Beat the Taxman...



## ...all the way to Monte Carlo.

Fabia Monte Carlo Solutions Fin	ance Example
42 monthly payments of	£199.00
Deposit	£199.00
Retail cash price	£10,723.00
Amount of credit	£10,524.00
Optional final payment	£4,120.95
Total amount payable	£12,538.95
Acceptance fee†	£125.00
Option to purchase fee††	£60.00
Excess mileage	3.6p per mile
Typical APR	7.2%

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\*VAT reduction equivalent to 20.0% VAT applied to the RRP including factory fitted optional extras on all Fabia, Roomster, petrol Octavia and petrol Superb new car retail orders taken before 31st March 2011. VAT is still applicable and will be shown on the customer invoice. Offers may be varied or withdrawn at anytime. Prices and specifications are accurate at time of princ Model shown varies from UK specification.



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## **Buyers find small is beautiful**

### **STEVELOADER**

### DOWNSIZING continues to be the UK motor market's buzzword.

Some 20 years ago, the family saloon/company car sector was dominant, largely thanks to the company car culture where big and brash was beautiful.

Then came the rise of the family hatchback and supermini; throughout the Nineties and early Noughties they had a ding-dong battle for market leadership.

However, helped by soaring fuel and insurance costs, greater environmental awareness and then by Government legislation via punitive road tax on larger cars, ever more stylish superminis have gained well over 40 per cent of sales if you include the even smaller city car segment – family hatchbacks had to settle for the No2 spot with around 25 per cent of registrations.

#### Crossover

More difficult to quantify though is the trend towards 'crossovers' – cars like the Nissan Qashqai, Skoda Yeti and Peugeot 3008.

As the name implies they straddle several sectors including family hatchback, MPV (multi-purpose vehicle) or people carrier and SUV (Sports Utility Vehicle) and are hard to pigeonhole under the current classification system.

Many manufacturers have already tried to apply the sexy new crossover label to what would once have been their SUV models – especially as the 4x4/SUV sector has declined – and we can expect an industry



SIZE MATTERS: Family cars no longer dominate the UK sales Top 10, but remaining buyers and company car 'users choosers' now seek premium models like this Saab 9-3

reappraisal of how classes are defined and

This could then show a burgeoning third sector comprising the new-age crossover designs.

In the meantime, registration figures from motor industry mouthpiece, the SMMT, show how superminis (S) and family hatchbacks (H) rule the UK top 10:

- 1) Ford Fiesta (S)
- 2) Vauxhall Astra(H)
- 3) Ford Focus (H)
- 4) Vauxhall Corsa (S)
- 5) VW Golf (H)
- 6) VW Polo (S)
- 7) Peugeot 207 (H)
- 8) BMW 3-Series
- 9) Mini (H)
- 10) Nissan Qashqai



COMPACT: Seat's Ibiza exemplifies the sort of supermini style that that is making it easier to downsize



CROWD PLEASER: Skoda's Octavia seats neatly between the family car and family hatchback segment and looks good value for both sets of buyers

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## **STEVELOADER**

GLOBAL warming and care for the environment has created a need for leaner and meaner models.

New road tax bandings, ranging from zero to £950 a year for gas guzzling limos or 4x4s, are changing our car buying habits too.

Of course, anyone spending £50,000-100,000 on a new motor won't worry about small change like that, but most people like saving a few quid there and through the improved economy of greener cars, while incidentally doing their bit for the environment.

Longer term, electric cars may be the answer and there has been lots of publicity about 'plug-in' models for overnight charging at home or city centre charging points.

But battery technology has some catching up to do and the zero emissions argument is misleading. Until we have zero emission power stations, electric cars simply transfer the CO2 and noxious gas output from exhaust pipe to belching chimney.

#### Refinement

Are hybrids the answer then? Japanese giants Toyota and Honda lead here, pairing conventional engines with electric power and batteries.

However, hybrids are expensive to buy and the economy at motorway speeds is no better than a frugal diesel.

And so we return to the internal combustion 'lump' where emissions are plummeting, economy is soaring and refinement is improving.

In fact, things are moving so fast that you marvel at what a few legislative kicks up the backside have achieved.

The downsizing phenomenon is well under way too, with several new cars proving that 'small is beautiful'.

Most carmakers also now have an 'eco' sub-







BRANDED LEAN AND MEAN: Skoda's Fabia Greenline (top) Vauxhall's Corsa Ecoflex (left) and Seat's Leon Ecomotive (right)

brand such as Vauxhall's Ecoflex, Skoda's Greenline, and Seat's Ecomotive.

But they often don't come cheap, so weigh potential long-term savings against upfront

cost - if you don't cover the miles, conventional alternatives may be a better bet.

Don't ignore petrol models either; the higher price of diesel cars and the fuel at the pumps must be compared with new small capacity low emission/consumption petrol engines such as the turbocharged 1.4-litre units found in the Skoda and Seat ranges.

Fuel consumption figures for Saab 9-3 Diesel Saloon Range in mpg (litres/100km): Urban 36.7—49.6 (7.7—5.7), Extra-urban 60.1—72.4 (4.7—3.9), Combined 48.7—62.8 (5.8—4.5).

CO2 emissions 153 — 1196/km. Other residable to business search for prefer included before 31.01.2811. (209 figure is based on a 9-3 Turbo Edition Saloon 197710 (18875) Plantal on a non-resistant resistant product of the Sala Nuclei Agriculture and specific followed by 35 monthly payments in pipelin followed by 35 monthly payments. Excess relieinable or conjunctions are subject to train blinking, status and agriculture. From second agriculture and applies to selected model and applies to selected for field and applies to selected for field in the second agriculture and applies to selected for field in the second agriculture and applies to selected for field in the second agriculture and applies to selected for field in the second agriculture and applies to selected for field in the second agriculture and applies to selected for field in the second agriculture and applies to selected for field in the second agriculture and applies to selected for field agriculture and applies to selected for field to the second agriculture and applies to selected for field agriculture and applies to selected field agriculture and applies to selected for field agriculture



119g/km CO2 and zero road tax1.

## And behold.

The Saab 1.9TTiD Saloon from just £289 a month (excl. VAT).

The Saub 9-3 Twin Turbo Diesel Saloon range now has a choice of three 1.9TTID engines with COs emissions of just 119g/km". So you can drive away without paying road tax". But economy doesn't come at the expense of performance, in fact the exhibitanting 180PS variant is the most powerful car in its class. With prices from just £289 a month' (excl. VAT) and generous specification that includes leather trim seats, 17" alloy wheels, Bluecooth and heated front seats all as standard, the most efficient thing to do would be to test drive one today.

Contact Canterbury Saab now for more information.

Thus advance rental of £867.







YOU FUEL: The Saab 2.0 TiD Vector SE diesel saloon costs £1,795 less than its petrol equivalent

## Will a diesel save you money in the long run?

SALES of new diesel cars in the UK rose to a record of 46.1 per cent last year, but research by car buying watchdog Parkers, show they may not be the smart choice.

The website's editor Kieren Puffett said: "Although the average economy is usually rated better than the equivalent petrol model, a diesel model will carry a premium over petrol when you come to buy and diesel is still more expensive at the pumps. In some cases that means you'll have to travel many miles before it starts to pay off."

Parkers underlined the point by picking 10

models with both diesel and petrol equivalents in their range and calculated how many miles a buyer would need to cover at current fuel prices to recoup their money, if travelling an average of 12,000 miles a year.

Puffett said: "The results turned out to be

Puffett said: "The results turned out to be quite surprising. For instance, a diesel Chevrolet Captiva, costing £5,000 more than its petrol equivalent, will take 15 years to recoup your money in fuel savings – patently a ridiculous idea. Conversely, a Saab 9-5 diesel is both cheaper to run and buy so you'd be a fool to opt for a 9-5 petrol."

#### DOs and DON'Ts before buying a new car

- Don't accept the first deal on offer be ready to haggle.
- 2 Don't be afraid to ask for trimmings like a tank of fuel, car mats or further discounts or extras.
- Don't fall for what seems like a big bargain before you even haggle. It could be an unpopular engine or trim combination or a car on 'run-out' where production ceased a while ago it might be just as thirsty as your old car and will depreciate badly.
- Do pick a model that saves fuel, insurance, road tax and depreciation it won't get any easier out there.
- Don't be blinded by road tax-exempt diesel eco models check price, running costs and green credentials and the savings over your planned ownership mileage/years and then compare against the closest standard version.
- Do not assume that diesel will save you money you will usually pay far more up front and the engines are generally heavier, which means more wear and tear on front tyres and mechanicals. The fuel is also dearer at the pumps, while petrol cars have become dramatically better on fuel and emissions and, in most cases, are far nicer to drive.
- Do spare a thought for an LPG (liquefied petroleum gas) car model. LPG offers lower emissions and is roughly half the price of petrol at the pumps. There are also many more filling stations offering the fuel, so there is now no need to rely on the car's more expensive petrol tank bridging the gap between gas fill-ups.



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Fuel consumption figures mpg (litres/100km) and CO<sub>2</sub> emissions (g/km). New Corsa Excite 1.0i 12v ecoFLEX. Urban: 44.8 (6.3), Extra-urban: 67.3 (4.2), Combined: 56.5 (5.0). CO<sub>2</sub> emissions: 117g/km.

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#### **INSIDE THIS WEEK**

IT'S been a bad week for Kent, and it's going to get worse.

The closure of Pfizer will mean 2,400 posts lost - and many highly skilled staff will be looking to leave Kent for other specialist positions in the UK and

Not only that, the knock-on carnage in the supply chain could mean another 3,000 workers are out of a job. Amid the gloom we offer a few shafts of light – we meet the former professional footballer who has turned his love of the game into a thriving business

And there's advice for SMEs on how to improve their prospects of raising some much-needed finance.

#### **KEY PARTNERS**

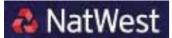














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## Braced for shockwave of R&D base's closure

**By Steve Knight** 

steve.knight@kosmedia.co.uk

THE impending closure of Pfizer's Sandwich base is expected to have a devastating knock-on effect on the Kent economy.

In addition to the 2,400 direct employees who will be made redundant over the next two years, an estimated 3,000 extra jobs may also be lost once contractors and other small businesses lose their main source of revenue.

Andrew Aves – regional organiser of the Kent branch of the Federation of Small Businesses described the situation as "very serious".

He added: "Clearly the supply chain is going to be affected too, such as the people who work in the staff canteen, for example. I wouldn't have thought the staff at Pfizer clean their own windows either

"But the knock-on effect will be significant right across the board, because if you remove the wage packets of 2,400 people then the grocery



stores, pubs, restaurants, theatres and so on are all going to suffer. People commute to Sandwich from Canterbury, Thanet and elsewhere, so the closure of Pfizer presents a huge risk to the economic sustainability of east Kent, which is vulnerable enough as it is."

Pfizer - which lays claim to some of the world's biggest medical discoveries, including antiimpotence drug Viagra - is based in Surrey and has other operations in Maidenhead, Aberdeen and Cambridge

The Sandwich site conducts research and

development on allergy and respiratory drugs. At its peak, about 5,000 staff worked there, but numbers halved after manufacturing ended at the site in 2007.

Jo James, chief executive of Kent Invicta Chamber of Commerce, said the closure was a "huge blow" to the county.

She added: "An operation of the scale of Pfizer draws heavily on the local supply chain in terms of goods, services and infrastructure. The knockon effect of the closure will undoubtedly be heavy in east Kent, and probably throughout the county.

"Pfizer is also representative of a very special hi-tech science sector of which Kent has been justifiably proud. Its withdrawal from the area, which has provided such a valuable infrastructure for years, is extremely disappointing."

Ms James added that she felt Sandwich and

east Kent as a whole should have the ability and talent to overcome the loss of Pfizer.

She said: "We can but hope that with government help the facilities, the workforce and the local supply chain can move onto other things to mitigate the effects."

## growth's solid foundations

A STRIKING campaign aimed at marketing the county as cool and contemporary has drawn in an additional £18 million for the tourism industry.

In its first five months the £400,000 Kent Contemporary project, designed by Visit Kent and M&C Saatchi, pulled in almost 420,000 extra visitors. The campaign featured posters - dis-played at London stations and on the Underground - of unusual images of Kent captured by leading photographer Jean Luc Bernard.

The aim was to tempt city dwellers and people from across the South East and Europe to the county to enjoy its natural and historic delights.

The chief executive of Visit Kent, Sandra Matthews-Marsh, said the campaign was already proving its worth. "I am looking forward to working with more tourism, leisure and hospi-

tality businesses and organisations committed to growing our economy," she added.

The campaign – which featured three key images: Hever Castle; Botany Bay in Thanet; and the Goods Shed in Canterbury – also encouraged county residents to take more overnight trips and day trips in Kent, with a total value of just under £11 million – although this figure was not included in the economic impact data.

Cllr Kevin Lynes, Kent County Council's cabinet member for regeneration and economic development, said: "These are stunning results and it's great to see so many people visiting our county. This campaign opened the eyes of many potential visitors by showing them the hidden gems we all take for granted.
"We have more than 3,000 tourism, leisure and

hospitality businesses in Kent and their success is crucial. KCC is committed to working with Visit Kent and investors to promote this industry, which contributes more than £2.5 billion to our economy every year and supports 50,000 jobs.

"So many people are benefiting from the success of the Kent Contemporary campaign."



COOL KENT: Hever Castle, above, Botany Bay and the Goods Shed featured in campaign





### **BUSINESS** WEEK

#### online: www.businessforkent.co.uk

## Comment

IHIS week's decision by Pfizer to close its base in Sandwich serves as a harsh reminder of the world we currently live in.

While the Government prefers to use words like "recovery" and "revival" when referring to the economy these days, it's clear business is still struggling and that even the biggest multinational corporations are being forced to cut their losses.

The 2,400 employees directly affected by the impending closure of Pfizer have some big decisions to make over the next two years, as it is clear such highly-specialised jobs will be hard to come by anywhere else in

Many will be forced to leave Kent in search of alternative employment, while some may decide they have no choice but to seek a new career path altogether.

There is also the knock-on effect the closure is bound to have on the local economy. As both the Kent Invicta Chamber of Commerce and the Federation of Small Businesses have pointed out, there are likely to be many more firms that will suffer from the loss of such a huge employer.

What will happen to all the shop workers, restaurant staff, cleaners, canteen workers and so on who rely on the cash spent by Pfizer's army of workers? Unfortunately it looks like many will end up beside them in the dole queue.

However, through the dark storm clouds gathering over Sandwich, there are some who can just make out a glimmer of hope in the distance.

They say the site is just too large and too hi-tech to be wasted, and that the demise of Pfizer in Kent could lead to an influx of science-led companies that could make full use of the technology available to them.

Kent County Council is well aware of how important the Sandwich base is to the east Kent economy and beyond, and should be pushing the Government to do all it can to ensure such a positive outcome.



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## First LEP meeting sets the agenda for economic growth

By MARIJKE COX

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THE first meeting of a new economic powerhouse has taken place, kick-starting the new generation of Local Enterprise Partnerships.

Leaders from the public and private sectors in Kent, Greater Essex and East Sussex met in Dartford last week to discuss the work ahead of them and the priorities of the new organisation.

The LEP, which is seen as one of the successors of the South East England Development Agency (Seeda), will work with businesses in the region to drive

economic growth and regeneration. Funds will come from bids to central government, unlike with predecessor Seeda, which received tens of millions of pounds every year.

Kent County Council leader Cllr Paul Carter said the first meeting went well but stressed the board was still temporary and members may

We decided 45 people around the table was too many to carry out the day-to-day business so we will have an executive board that will report back to the LEP partners," he said.

"We'll also do an executive search to get the right person for the job of Cllr Carter said priorities set out in the original LEP bid had remained consistent.

"We're trying to support significant regeneration and change in deprived coastal reaches. We're also looking to work on how to deliver more in the Thames Gateway and ensure support for rural economies.

"Other priorities are the need for greater housing growth and transport networks. We're trying to be more proactive in coming up with solutions like in our Growth Without Gridlock document, which looks at development such as building a third Thames crossing.

"The LEP will come up with all sorts of innovative solutions through public and private sector working."

#### Deprived

Cllr Carter said the LEP area had significant needs and the profile had to be raised.

"We have deprived coastal areas that need help. Money goes into the North and North East of England where there is poverty – we need that

too," he said.
"The different areas [Kent, Greater Essex and East Sussex] coming together on common issues will mean greater impact on Government and more influence. Ultimately, we all endeavour to make a difference."

Representatives from Kent and Medway's Federation of Small Businesses (FSB) attended the meeting and gave a cautious welcome to the progress being made.

The organisation, which represents 6,700 businesses in Kent, said it was pleased the original work programme set out by the LEP - launched at the House of Lords in October - had remained the same.

Kent and Medway FSB chairman Roger House said: "The interim board has agreed its priorities for the LEP and will now be looking to work with partners including other business organisations, universities, colleges and local authorities to deliver those objectives

The FSB is willing to play its part to ensure those projects are delivered in a cost-effective way that will bring real benefits for businesses, residents and

the economies across the LEP area.
"We have already seen this Government exclude the LEP from schemes which would benefit our local economies, such as the National Insurance contribution 'holiday', which means local start-ups are paying up to an extra £10,000 to employ staff com-

pared with firms elsewhere in the UK. "And also the Enterprise Allowance Scheme which gives grants to longterm unemployed people wishing to start their own businesses.

"We believe it is important that within its work the LEP gets the message across that excluding local entrepreneurs from such schemes is a false economy and damages UK plc."

### Air Ambulance lands funding boost

KEEN consumer voting has won a £7,000 NatWest community donation for the Kent Air

After launching the Customer Charter in July, RBS and NatWest announced details of a new Community Fund to support charities and projects, and invited customers and local people to decide who should benefit. Kent Air Ambulance amassed £7,000 after win-

ning the £3,000 top prizes in the banks' Larkfield and Tunbridge Wells trading areas, plus a runner-up prize of £1,000 from the Sittingbourne fund - the county has 11 funding areas.

Nationally, more than 1,100 organisations will receive a donation. Kent Air Ambulance is a proven lifesaver, responding to emergencies across the county by flying in a specialist doctor and paramedic by helicopter.

#### Response

Advanced procedures can be carried out at

the scene before flying the patient to hospital. NatWest's Kent director Maria Fisher said: "We've had an overwhelming response to the Community Fund and it's clear that people in Kent are passionate about the Air Ambulance charity and we're delighted to be able to make this donation and support the work they do."

Jill Playle, from Kent Air Ambulance, said: "We are thrilled to be awarded £7,000 and gain recognition for our efforts.
"The money will go towards running costs to

allow us to continue to provide this lifesaving service to the people of Kent. Our thanks go to the public for voting for our worthy cause.



QUIDS IN: Air Ambulance staff welcome NatWest's £7,000 donation

### **BUSINESS SWEEK**

#### online: www.businessforkent.co.uk

### Making timely case for extra winter light

A KENT businessman has asked his MP to support daylight saving time and queried whether we should be putting our clocks back in the autumn.

Aaron Dewhurst, managing director of the Glass Wipe Board Company, based in Hythe, spoke to his MP, Damian Collins, on local business matters.

One area of conversation was the daylight saving debate and how it could affect Kent businesses.

Daylight saving time was introduced in the early 20th century and since then Britons have been putting the clocks one hour ahead in spring and winding them back one hour during autumn.

Over the years the public and politicians have debated whether we should be moving the clocks back at all. Mr Collins, the MP for Folkestone and Hythe, supports daylight saving and believes businesses could benefit from having more daylight in winter afternoons.

He said: "Businesses in retail and leisure could open later and have more daylight trading time. Commuters would have the opportunity to travel home in the light.

#### **Activity**

"It would also reduce energy costs and increase business activity, therefore daylight saving would benefit not only local businesses but countrywide businesses too. The Daylight Saving Bill 2010-11, a private members' bill, has been introduced to Parliament. If passed, the Government will conduct further analysis, tests and reports. Prime Minister David Cameron would want the country on the whole to support the bill.

Mr Dewhurst believes an extra hour of daylight in the afternoon will have a huge benefit.

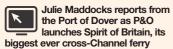
He said: "Not only will it allow an extra hour of trading for Kent businesses, but it is argued that road traffic injuries would reduce as children and some commuters would be travelling home in the daylight.
"Energy costs may be reduced as peo-

ple are more likely to go outside rather than stay indoors where artificial light-ing is used. An extra hour in the afternoon may also give tourism a boost because the extra afternoon light would lengthen the tourist season.

"Tourism-related businesses such as retail, hospitality and transport would benefit from the extra hour of trade along with the prospect of more tourists.'

#### To view this clip, log on @ www.businessforkent.co.uk







EXPANSION: The Ardo Food Ingredients team formed after the Ploegmakers acquisition

## County's 'big conversation' turns to future food security

THE security of Kent's food production, horticulture and agriculture was the main topic of discussion at a business event.

Kent County Council and the Kent Economic Board organised the debate in conjunction with East Malling Research and other major players in the production sector.

The event, viewed as a 'big conversation' with land-based businesses and their advisers, is part of KCC's and KEB's efforts to get closer to key industries to

ensure Kent's future prosperity. The conference was chaired by Jon Regan of Hugh Lowe Farms,

KEB's business champion for the sector, at the East Malling Research

conference centre.

KCC leader Cllr Paul
Carter told the conference: "Businesses in the food chain in Kent employ more than 85,000 people and the sector is worth an estimated £2.6bn per

annum to the county's economy. "It is vital that we listen to their needs in order to ensure they can contribute to the future wellbeing of Kent and emerging priorities of the Local Enterprise

Partnership.
"Feedback from this event will contribute to future business development in the county and give us a clearer understanding of what this diverse industry needs to succeed.

"We will then be better placed to look at planning policy, pro-viding the right skills for the workforce and speaking on behalf of the industry in the corridors of Westminster."

An audience representing more than 100 businesses attended the discussion, which brought together the National

#### **BV MATHEW BEECH**

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Farmers' Union, the Country Land and Business Association, and Hadlow College.

Oliver Doubleday, chairman of EMR and MD of GH Dean & Co, said: "With our global popula-tion growing at a dramatic rate we will need to increase food production by 40 per cent by - and on less land, using

less water, pesticides, fer-

"With food security a global issue, we will need to make sure the UK's production is as efficient as possible.

"Government and the industry must invest more in research and development to ensure

the industry is best placed to adapt to climate change and EMR remains a jewel in Kent's

KEB and KCC plan more 'big conversations' with key industry sectors in the county, including construction and civil engineering; low-carbon and energy pro-duction; health and social care; and the digital and creative media sectors.

KEB chairman Geoff Miles said: "The land-based sector sent a strong message to ourselves and our partners that it is committed to playing its part in helping Kent to grow.

"If the other sectors show the same level of commitment as the land-based one did today then Kent is well-placed for economic success.'

All the right ingredients for success

A FOOD manufacturer has acquired a Dutch ingredients firm to expand its position in the sector.

Ardo, one of Europe's largest food companies, has taken on Ploegmakers Food Ingredients which supplies fresh-frozen and refrigerated fruit, vegetables and herbs for different food products, including ready meals and sauces.

The Dutch company has an annual turnover of about £30 million. Through the acquisition, a new company called Ardo Food Ingredients has been established.

Debbie Henry, UK business sector manager of the new firm and who is based at Ardo's UK headquarters at Charing, near Ashford, said: "We already have a very successful food manufacturing sector, but the acquisition of Ploegmakers means we can now provide additional expertise, increased

now provide additional expertise, increased capacity, and a wider product range. "The integration of a highly sector-focused provider with our portfolio will enable Ardo Food Ingredients to become a major player in the sector and the company of choice for frozen fruit, vegetables and herbs for industrial customers.

Ardo, which is based in Belgium, has 15 production and packing units in eight European countries.

It supplies 520,000 tonnes of frozen fruit, vegetables, pasta and rice to 54 countries each year and has an annual turnover of

The company recently invested £15m in a new hi-tech factory at Charing.



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### **BUSINESS** WEEK

#### online: www.businessforkent.co.uk

## **Cutting back on VAT** not your profits

By TRACEY BOOTH, VAT specialist at Reeves & Co LLP chartered accountants and business advisers, with offices in Canterbury and Chatham

NOW that the standard rate of VAT has increased to 20 per cent, small businesses will find the thought of reducing their VAT burden even more

appealing.
Those with an annual, VAT-exclusive turnover below £150,000 per year may make big savings in their VAT payments by operating the 'flatrate scheme'.

Once approved to use the scheme by HMRC, a business can account for VAT on its turnover at a lower rate of VAT, while still charging customers the full 20 per cent.

Different rates apply to different types of business. For example, hairdressers or beauticians account for VAT at a rate of 13 per cent; a management consultant 14 per cent; an architect or surveyor 14.5 per cent; a general builder (providing goods as well as services) 9.5 per cent; and pubs 6.5 per cent.
In return, the business does not

make a separate claim for VAT on its purchases, except for capital items over £2,000 (eg, a commercial vehicle or plant and machinery) or stock and assets on hand at the date of registration, for which VAT can be recovered as normal.

If using the scheme within the first year of VAT registration the published rate can be reduced by one per cent for that first year following

Once on the scheme, a business



TRACEY BOOTH: Tax advice

does not have to leave it until its tax inclusive turnover in the last 12 months, or looking forward, in the next 30 days, exceeds £230,000.

Those having difficulties with customers' late or non-payment of invoices may also find it beneficial to use cash accounting alongside the flat rate scheme, which allows the business to account for VAT only once it receives payment



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## The beautiful

THE BG INTERVIEW

Fans used to a diet of high-octane Premiership football featuring millionaire players found themselves on short rations during the England team's performance in the World Cup finals last year. During post-tournament recriminations, a recurring theme was the lack of good homegrown talent nurtured by top English clubs, happy to import crowd pleasers from abroad. But is this set to change? Not at club level so much, but at the grass roots? STEVE LOADER went to watch and then became

engrossed in a soccer training session at Maidstone



TONY BROWNE

T WAS a cold January night and I wasn't expecting much as I turned up for the end of SoccerElite training in Maidstone. The plan was to witness a session before interviewing one of the organisation's co-directors and former professional player, Tony Browne.

Will it have changed that much since my day, though? A time when grumpy and grizzled old coaches would shout grudging praise and seemingly gleeful abuse in

The answer is yes, if SoccerElite is anything to go by. I quickly found myself drawn into watching the obvious enthusiasm shown by youngsters, first practising skills and then playing a quickfire game, with Tony skilfully maintaining the tempo via chirpy tips and lobbing in a replacement ball quickly when the previous one had gone into touch.

Y the end, the players – some as young as seven, but all shapes and heights – left the floodlit practice  $\frac{1}{2}$ field at Maplesden Noakes School, chattering loudly. After this workout, Tony, 34, stressed how important it was that, even when a lad missed a shot or was caught in possession, that his advice should carry a positive message. Not surprisingly, I find he has added a degree in sport science and psychology to his professional playing experience and FA coaching qualifications.

He and co-director Lee Spiller, 32 - another experienced professional and a former team-mate - started SoccerElite four years ago after perceiving a gap between local training efforts via schools and small clubs, and the professional clubs - the need for a kind of football academy.

Not only has the business taken off, but unearthed a string of potential future stars after numerous trials with major clubs and signings with the likes of Tottenham, Arsenal and Chelsea and with Kent's biggest club, Gillingham.

SoccerElite sides now regularly play academy sides from the top clubs - many of these lead to a young player being spotted and invited for a trial or to sign.

More importantly perhaps, SoccerElite players are also exposed to foreign counterparts early through international tournaments. Last year some 60 players, aged seven to 12, accompanied by about 100 parents, took part in a series in Italy. This year they will contest a tournament in Valencia, Spain.

"They meet different types of players and skills, but it's not just about football; it's just an unforgettable

#### TONY BROWNE'S CV

- 1993 left St John Fisher School, Chatham, and joined West Ham United. Other clubs included Brighton & Hove Albion, Gravesend & Northfleet, Folkestone Invicta, Welling United, Dover Athletic, and Ashford Town
- 2007 co-founded SoccerEliteFA with former team mate Lee Spiller
- 2011 embarked on ambitious expansion plan to take the organisation regional and then



## game's dream factory

experience that will take them to even greater heights," said Tony, with typical enthusiasm, adding: "While we are developing youngsters' individual skills, we are also teaching them to play in a team. It's not about results, it's about that awareness of working together and every player wanting to get on the ball as part of the team effort."

occerElite is now in the process of restructuring in order to expand outside of Kent, aiming to double in size each year over the next two years (see comment below by Phil Beavan of Innovation & Growth).

Tony himself was spotted early by West Ham United, which maintained a position in the top flight then largely through spotting and bringing on young talent, both to supply its team and to sell on.

His own experience convinced him of the need for organised training early on: "People just don't see it, but Lee and I know what made us better players, and that's what allows you to make that extra step up. Then you are playing with better players and that raises your game, increases your options and so on."

SoccerElite runs a team of experienced coaches and charges £7 a week per player, currently training around 400 youngsters – boys and girls – in and around the Maidstone area, including a special goalkeepers' master class.

"We pay a premium rate to use the best facilities available, " said Tony. "It doesn't

compare well with what I've seen in America mind you, where I visited one college that had a 20,000-seat stadium and filled it virtually every game, but the game has a different structure out there.

"And facilities are getting better here, despite the fact that just putting in floodlights for an evening practice facility starts at around half a million. Ultimately though, we want our own training facility."

Tony – a versatile midfielder and defender – hung up his boots two years ago: "The business was really taking off and taking my time. I work five nights a week and Saturdays at Chelsea's Academy – and, on the field... well, I wasn't getting any quicker.

"Of course I miss it, but this is great, too, working with young talent. I was also lucky enough to play with great players like Frank Lampard and Rio Ferdinand and it would be nice to think we are nurturing talents like that – there are not enough flair players coming through the English system.

"But SoccerElite is not just about the obvious talent. It's also about those kids who have something that will take longer to come out. Everyone's different and there are many kids whose footballing brain takes time to develop, or they are not physically ready.

"They are the types who get overlooked by the system, but we can carry on working with them so that they get a chance later or simply get more out of their game."



DREAM TEAM: Enthusiasm for the game is clear at SoccerElite

### PHIL BEAVAN – portfolio director of the Government-funded South East Business Innovation & Growth advisory service:

"What we have worked on with SoccerElite is changing a successful football coaching academy into a well-structured business that happens to coach football, in order to generate the higher levels of growth that the business deserves.

"SoccerElite is a very strong brand that has huge potential and what this restructuring will do is lighten the administrative burden on the management team and their backroom staff.

"At the moment the company is Kent's best known business secret and what we have looked at is putting the pieces in place to double size and turnover over the next 12 months, and go again the year after and through expansion outside of Kent. The company will remain Kent-based and become a major export for the county."

#### **TONY'S TOP TIPS**

- Catch 'em young "We say it's obvious for football, but it applies to any skill or talent. Nurture it early and you will get the best from it."
- Give positive advice "Stick and carrot was the traditional way, but youngsters can take it hard. I'm often shocked like many people by the stuff parents shout at kids from the touchline. We always try to be upbeat it works. And it applies in all walks of life, not just football."
- Take advice yourself: "We have built a good business without any outside funding. We've used our savings and then some, and worked really hard, but we wonder whether we could have achieved more with outside help and advice. Now we have backers and sound professional advisers, we can go to the next level with confidence."



Chatham, Kent ME4 4BN



# Parkway station 'key to avoiding gridlock'

By **Marijke Cox** 

marijke.cox@kosmedia.co.uk

THE wheels have been set in motion for the development of crucial transport links with the launch of a multi-million-pound funding bid.

If successful, Kent could see a share of up to £10 million of Government's £1.4 billion Regional Growth Fund which would go towards the planned Thanet Parkway station at Manston.

The proposed development is one of a list of priorities, including a third Thames crossing and solution to Operation Stack, outlined by Kent County Council as part of a landmark strategy called Growth Without Gridlock.

Transport chiefs said the station, which would be on the Ashford to Ramsgate line, would not only help create thousands of jobs in east Kent, but improve the much-criticised rail network and boost business at Kent International Airport in Manston.

Kent County Council's former cabinet member for environment, highways and waste Cllr Nick Chard said it would have an enormous impact on Thanet and the surrounding area.



RIGHT TRACK: A Manston parkway station on the Ashford line could unlock investment

"We are working closely with Network Rail and we are trying to fund it by bidding for money from the Regional Growth Fund," he said. For me, it's a question of when we do this, not if."

The proposed development would improve journey times between Ashford and Ramsgate, where high-speed trains from east Kent are unable to reach full speed until nearer London.

North Thanet MP Roger Gale has been campaigning for better rail services for the area. He

said: "Upgrading the line between Ashford and Ramsgate and the creation of the Thanet Parkway station would also unlock investment."

Charles Buchanan, the chief executive of Manston, said anything that improved links and connectivity in east Kent could only be a good thing.

good thing.

"The parkway station would have a positive impact on the area — we identified this in our own master plan for growth," he said. "East Kent will become a weekend destination for tourists, and residents and businesses can be served by an airport on their doorstep."

The £10m bid was put together by Kent County Council, Thanet District Council, Network Rail, Southeastern and Kent International Airport owner Infratil.

The Government said successful bids will be announced within 50 days.

KCC leader Cllr Paul Carter said a Thanet Parkway station would support economic growth with an estimated 1,000 jobs created per million new air passengers.

jobs created per million new air passengers.
He added that improvement to transport networks in east Kent could help create 6,000 jobs by 2033.

"To deliver true growth and prosperity we need radical plans and innovative new ways to fund them," Cllr Carter said.

The case for a Thanet Parkway station is explained in KCC's transport delivery plan Growth Without Gridlock. Click on www.kent.gov.uk to view the plan.

## Having your say on future of industry

MANUFACTURERS are being urged to respond to a government growth review to have their say on the future of the industry.

The Advanced Manufacturing Growth Review document outlines the aims of the manufacturing sector, sets out the key competitive strengths and examines the major long-term growth opportunities.

The Manufacturing Advisory Service South East is asking Kent firms to respond before the February 11 deadline.

Programme manager David Caddle said the document sets out the action Government is taking within the sector. "What we want to do as an organisation

"What we want to do as an organisation is to make sure manufacturers in our region know about this framework and are given every opportunity to comment on the plans," he said.

"There will never be a better opportunity for firms, working at the coalface, to have their views fed into the decision making process so they actually influence policy that will evolve over the next decade."

#### Strengths

The Advanced Manufacturing Growth Review will reflect the capabilities of UK manufacturing, the strengths of the economy and the opportunities for broad-based growth from globalisation, technological development and the move to a low-carbon economy.

It will also aim to tackle barriers such as skills shortages, rising energy costs, security of supply, export and regulatory issues. Mr Caddle said: "Manufacturers need to

read the document and ask, are these ambitions the right ones? Are there more pressing issues? What Government action would you like to see?

"We have already had a £50 million commitment to enhance the Manufacturing Advisory Service and a further £600,000 is being invested in a two-year automation and robotics programme that will deliver greater productivity and increase precision performance. It is pleasing to see advanced manufacturing is so high on the list of priorities and companies need to do their bit to ensure their voice is heard."

To download the document, go to

To download the document, go to www.bis.gov.uk/assets/biscore/business-sectors/docs/g/10-1297-growth-review-framework-for-advanced-manufacturing.

framework-for-advanced-manufacturing. Comments should be sent t amgr@bis.gsi.gov.uk by February 11.



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## Are you employing the right finance to suit your needs?

WARREN MULVIHILL, the regional director for commercial banking at NatWest in Kent, explains how SMEs - small to medium-size enterprises - can improve their chances of gaining access to finance

T IS important during the current climate to have a relationship with your bank that goes beyond just being a lender.

Banks are a great source of free business advice and can share a whole range of knowledge and tips on how to manage your cashflow and plan ahead for any potential pitfalls your business may face.

Providing business advice and support to SMEs is at the very heart of our business proposition at NatWest and we are committed to providing added value that will benefit all business sizes and ensure you make an informed decision



ADDED VALUE: Explore banking options

In response to feedback from customers, the bank has packaged a number of lending initiatives designed to help them maintain a healthy cash position and identify growth areas. These include already established Government-backed lending schemes - the Enterprise Finance Guarantee scheme and European Investment Bank loan - as well as specific initiatives launched by the bank including a £1 billion Manufacturing Fund, SME Exporters Package, SME Customer Charter and the Business Hotline, as well as traditional banking facilities and lines of

Indeed, with increased access to the wide range of funding schemes now available it is fair to say there are more finance options available to SMEs than ever before, so it is increasingly important for business owners

to explore all options and ensure the solution fits their business, rather than the other way round.

Lending is not the only proposition that supports your business, though. It is vital that you review your finances and ensure any excess funds are not laying dormant in current accounts but are positioned in deposit facilities tailored to suit your needs.

UR deposits team has a wealth experience and knowledge to help support customers to find the best solution to meet their deposit needs to ensure your funds work as hard as you do and in line with your business aspirations

For companies looking to diversify their risk, developing export markets is an ideal way of doing this while at the same time tapping into new areas of growth opportunities. It can seem a complex activity with a lengthy order to cash cycle, but we're here to help simplify the process and offer all the support we can.

In addition to having a strong product that appeals to overseas markets, you need to be able to assess your prospective customer's credit standing as well as cross-border collection risks. You also need to have a strong understanding of the specific risks you face in exporting.

That is why at NatWest we have devel-

oped a dedicated suite of materials and services that provides exporters with all the information they need to be successful.

The launch of the free Exporters Package last year covers the main risks exporters face, and the solutions available to help them manage these; together with details of a range of funding products for preshipment and post-shipment financing, and online tools that improve visibility and control over the financial aspects of export transactions.

HROUGH our comprehensive trade finance offering we can help customers to manage a range of risks, from fulfilling major export orders without having upfront payments to customer insol-

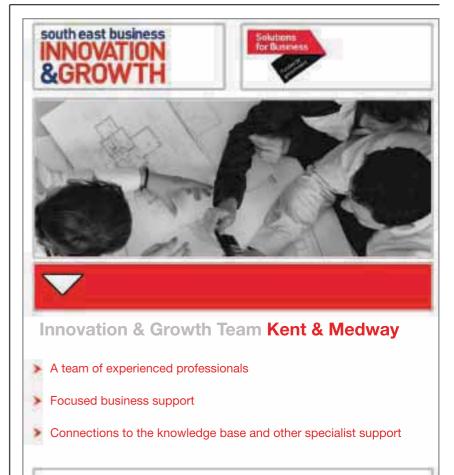
We have a presence in more than 35 countries, including the major trading economies worldwide, as well as an extensive partner bank network.

RBS also recently increased its credit risk appetite by extending its invoice finance offer to over 50 approved countries and trade finance to over 80 countries, including many of the UK's top export destinations.

These are just some of the ways in which we are working closely with our customers to provide that extra support needed in the current economic environment and demonstrate our continued commitment to helping SMEs.



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**NEXT WEEK:** Business Week Spotlight will focus on the legal sector

### Help us build an extension to Kentish Flats Offshore Wind Farm

Vattenfall, a leading European energy company, would like to extend its Kentish Flats Offshore Wind Farm (also known by local people as Whitstable or Herne Bay Wind Farm) with up to 17 wind turbines. This Statement of Community Consultation explains how you can comment on its proposed application for a development consent order to the Infrastructure Planning Commission.

#### Kentish Flats Extension - the proposal

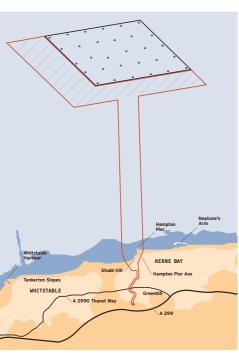
The existing Kentish Flats wind farm with 30 wind turbines has been producing green electricity since 2005. The proposed extension is around 8km off Herne Bay and will be to the south and west of the current project. It could add up to 17 wind turbines in 7.7 km2 of sea, in water depths between three and five metres at lowest tide.

The wind turbines for the extension will have a similar capacity to those currently used, with a tip height up to 145 metres. The turbines will be placed on top of large steel tube foundations which will be driven up to 35 metres into the seabed, similar to the current scheme.

Underwater cables will connect turbines to the existing offshore substation from which one or two underwater cables will run to shore at Hampton Pier, Herne Bay. Onshore, the new cables will follow the route of the existing cabling along the Hampton Pier Road under paved roads to the Red House Farm substation south of Herne Bay. KFE will not require any changes to the power grid.

Due to its scale, Vattenfall must do an assessment, known as EIA, of possible significant environmental effects of the extension. We are also seeking views from all interests, including the public, on the proposal. We will consult on the whole project and have identified the following as likely to be important:

- Potential cumulative impacts on Red-throated divers in the Thames Estuary
- · Visual, landscape and seascape effects
- Impact on fishing, leisure and business interests, including tourism
- Impact of onshore construction on nearby households
- Impact on traffic on roads caused by onshore works



There will be an opportunity to consider these and other points, during the consultation process. We will make available the preliminary findings of our EIA. This initial environmental information will also describe any alternatives we are considering and measures to minimise impacts.

#### Why Vattenfall wants to extend Kentish Flats

Kentish Flats Extension (KFE) could generate up to 150,000 megawatt hours per year of clean electricity, if 17 turbines are deployed. This is equivalent to the total annual electricity needs of up to 35,000 UK homes.

The UK's delivery of its offshore wind potential could supply the equivalent of 30% of the country's electricity demand. Offshore wind in the UK will help European green energy targets and the reduction of emissions that cause climate change.

Vattenfall is committed to major reductions in carbon emissions from its activities as an energy company. Wind power will it meet that commitment

#### **About Vattenfall**

Vattenfall is a leading European energy company and is Europe's fifth largest generator of electricity and the continent's largest producer of heat. Across the north of Europe we operate many wind farms on land and in the sea. This includes Kentish Flats and Thanet Offshore Wind Farm, which is the world's largest offshore wind farm.

#### Statement of Community Consultation and the Infrastructure Planning Commission

In 2008 new planning laws changed the way projects like KFE are dealt with. Under this new regime the Infrastructure Planning Commission (IPC) controls the planning process for nationally significant infrastructure projects. Vattenfall will submit its proposal to the IPC following a consultation with both the community and organisations including the local authorities, Marine Management Organisation and Natural England.

We will carefully consider all responses received and when the application is made we will report to the IPC and all responders detailing how we have taken the communities' views into account.

The IPC will ask Kent County Council and Canterbury City Council for their opinion of the Vattenfall community consultation. The Councils' opinion will play an important part in whether the IPC accepts the application.

#### Other planning matters

When the IPC decides on KFE it will take into account any energy related National Policy Statements (NPSs) published by the UK Government. These are currently in draft but will be finalised before a decision is made. These include: Energy (EN-1); Renewable Energy Infrastructure (EN-3); and, Electricity Network Infrastructure (EN-5).

Vattenfall is unaware of any other applications to the IPC or local authorities or consultations which are relevant to this proposal.

You can view a document which describes our approach to the consultation on the Vattenfall website.

If you need help to understand this proposal and the IPC process you can contact Planning Aid by calling 0870 850 9806 or visiting www.rtpi.org.uk/planningaid/planning\_aid\_in\_your\_area/south\_east/

#### **PUBLIC INFORMATION & CONSULTATION DAYS**

Date & Time	Location
23 Feb 2011 2-8pm	Kings Hall Beacon Hill, Herne Bay, CT6 5BA
24 Feb 2011 2-8pm	Whitstable Castle Tower Hill, Whitstable, CT5 2BW

#### How you can find out more and tell Vattenfall what you think

isit the websit

documents are lodged

www.vattenfall.co.uk/en/kentish-flats-extension.htm Email: mandy.broughton@vattenfall.com Call: (0)7545 339 299

Post: Mandy Broughton, Kentish Flats Extension, Vattenfall Wind Power, 10 Greycoat Place, London, SWIP ISB Or use the feedback form and questionnaire available at the Public Information Days and public places where project

This community consultation starts on 31 January, 2011 and you must reply in writing by 4 March, 2011 using the methods described above.

Please note that responses may be made public.

#### Help us build the best possible wind farm - get in touch

Vattenfall has already started its consultation but the formal community consultation runs from 31 January 2011 to 4 March 2011. Kentish Flats is already an important feature in the area and we value our good relations with local people.

Please look at our proposals, the preliminary environmental information, maps and other documents. All of these will be available on our website for the duration of the application and, during the consultation period at the locations noted below.

Your views will be taken into account as we complete the assessments of the KFE, finalise the design of the wind farm, and before we submit an application to the IPC.

We will also do the following to help the Thames Estuary coastal community, especially around Herne Bay and Whitstable, and other interests, express their views on our plans:

- Contact by letter homes and businesses likely to be affected by our plans
- Hold public information and consultation days in Herne Bay and Whitstable with specialist staff on hand
- · Advertise our plans in local papers
- Advertise the Statement of Community Consultation in local papers in the Thames Estuary region
- Hold separate workshops and meetings with fishermen, other users of the sea and the region's businesses
- Continue meetings with the Area Member Panels and Parish Councils of Whitstable and Herne Bay
- Maintain contact with all those who have shown an interest in the project
- Continue working with local media to publicise Vattenfall's plans
   Place all relevant documents on the Vattenfall website, including
- Work with Kent County Council and Canterbury City Council to inform local interests of our proposals explaining how they can get involved
- Work with both Councils to identify and engage with hard-to-reach groups
- Place the PEI, maps, other relevant documents and envelopes and questionnaires in the Harbour Office, Whitstable Harbour, the Canterbury City Council office in Herne Bay, Medway Council (Gun Wharf, Dock Road, Chatham), Swale Borough Council (Swale House, East Street, Sittingbourne), Thanet District Council (Cecil Street, Margate), Maldon District Council (Princes Road, Maldon), Rochford District Council, (3-19 South Street, Rochford) Southend-on-Sea Borough Council (12th FI, Civic Centre, Victoria Avenue, Southendon-Sea), Castle Point Borough Council (Kiln Road, Benfleet)

Are you having difficulty reading this advert? Please contact Mandy Broughton on 07545 339 299 or mandy.broughton@vattenfall.com for a large print version.

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Sunday 20th March

Ashford International Hotel, Ashford TN248UX

Sunday 3rd April

Ramada Hotel, Hollingbourne, Maidstone ME17 1RE

Thursday 14th April 5.00pm – 9.00pm

The Kent Showground, Detling, Maidstone ME14 3JF

Sunday 1st May 10.30am – 4.00pm

Ashford International Hotel, Ashford TN24 8UX

Sunday 5th June

Ramada Maidstone, Maidstone ME17 1RE

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